***Announcement: NYPD Police Exam is available in Manhattan and Brooklyn. There is a $40 fee for this exam. Daily testing session are available 6 days a week, Monday-Saturday and are closed on Sundays and Holidays. If interested, please go to www.nypdrecruit.com for more information***

F8203 Director of Sales- Townsquare Media; NJ; A rare and exciting opportunity to manage a sales force of one of the last greatest News Talk stations in the country. One of the pioneers in FM News Talk, New Jersey 101.5/WKXW, is looking for a GREAT DOS! You’ll have the opportunity to sell compelling original content for both broadcast and digital. We are a Townsquare Media property with a cutting edge attitude. Be a part of something great! Please e-mail resumes to Annette Petriccione at annette.petriccione@townsquaremedia.com or fax to 609-359-5301.

F8204 Auditor- The New Jersey Turnpike Authority; The Auditor plans and conducts all phases of an audit project under general direction of supervisory staff. The essential job functions include determining the nature of operation and evaluate the adequacy and effectiveness of the internal control system; plan the objective and scope of the audit; prepare an audit program with recommended procedures to be used; prepare working papers in accordance with department standards; discuss all audit findings and recommendations; prepare formal written reports; and all other duties as assigned. Bachelor’s degree in Accounting or related field. Two to five years experience in public or private auditing field. Must have knowledge of accounting and auditing principles/standards, Authority Policies and Procedures. Must be able to effectively interact with all levels of personnel and have computer skills. This job description is intended to describe the general nature and level of work being performed by staff assigned to this position. It is not intended to be an exhaustive list of all responsibilities, duties, and requirements of personnel so classified. If interested, please send resume to Jim Carone, Director of Internal Audit, to jcarone@turnpike.state.nj.us.

F8205 Clinical Social Worker- Behavioral Therapist- South Bay Mental Health; Numerous Locations in Massachusetts and Connecticut; Mentoring to guide your professional growth. Supervision that challenges you. Training that pushes you to excel. Those are just some of the benefits Master’s level Clinical Social Worker-Behavioral Clinicians at South Bay Mental Health have as they provide a continuum of community-based services to individuals, children, adults, and families. Gain valuable experience as you work with our professional and innovative clinical team to provide clients with a full range of counseling services for their mental health and substance abuse recovery needs including intensive family issues, trauma, forensics, and mental illness. Specific duties will include: leading individual, family, couples, and group therapy; conducting client intake sessions; developing individual treatment plans; facilitating crisis intervention; conducting case management; participating in multidisciplinary teams to present cases for proper treatment; attending monthly in-service trainings; maintaining competency in the field via ongoing continuing education. Specific qualifications include:
Master’s level degree in Social Work, Counseling, Psychology, or a Master’s degree with a concentration in one of those areas. You will receive training after hiring, and if you are not yet licensed, you will be provided the hours required to sit for your license exam. If interested, please send resume to jobs@southbayamentalhealth.com.

F8206 Software Engineer- DP&C Enterprises, LLC; East Brunswick, NJ; Candidates should be able to analyze problems and define solutions, execute projects based on guidelines and plans, and have technical understanding (internet use, HTML, MS Office, .NET, ASP 3.0, etc.) Candidates must possess excellent teamwork, leadership, communication, and problem solving skills. For more information about the company, visit www.dpcellc.com. To apply, contact Keith Spero at keith.spero@dpcellc.com or 908-625-7569.

F8207 Credit Analyst/ Pipeline Analyst/ Serving Analyst- Provident Funding; Provident Funding is the 2nd largest privately held mortgage company in the U.S. and a perfect place to start a career in a rapidly evolving industry. We have over 70 locations nationwide including our corporate headquarters in San Bruno, CA and regional centers located in Los Angeles, CA; Chicago, IL; Pittsburgh, PA; Plano, TX; San Diego, CA. We believe that our products, service, performance, and financial results are only as good as our people. The Provident Funding culture expects excellence, encourages team work, fosters innovation and promotes continued learning. This entrepreneurial yet disciplined culture, combined with our commitment to producing quality loans has made us best in class in cost to originate, fund, and service mortgage loans. We seek to hire candidates that are disciplined and driven with a history of success in their schoolwork and extracurricular activities. The student should also have experience whether from an internship, job or other related field. No previous mortgage lending experience is required! We provide classroom, online, and peer-to-peer training, after which you will be prepared to perform well in your career. Interested candidates, please email your resume and cover letter to: careers@provident.com.

F8208 Childcare Center Teaching Position- A B Seas Schoolhouse; Atlantic Highlands, NJ; Individual with prior childcare experience is needed for full-time Childcare Center Teaching position. Our upbeat, fast-paced fun environment needs someone who loves working with children and would like to gain more experience. Applicants must be patient and responsible. Children ages range from infant to age two. If interested, please email resume to abseasschoolhouse@yahoo.co or call Tina Terranova at 732-872-2123 between the hours of 7:30am to 1pm.

F8209 Director of Sales- Clear Channel Media & Entertainment; New York, NY; New York Cluster is looking for a seasoned market sales leader for our vacant Director of Sales role. This individual will focus on launching a well-respected sales force towards the next level of success. Applicants must be able to hold themselves and their staff accountable; communicate effectively and manage a team as individuals. They must possess unquestionable character, professionalism and integrity. The ideal candidate will view obstacles as opportunities and consistently strive to win. Position Requirements: Deep experience in sales management leadership with a proven track record of meeting and exceeding revenue goals. Strong commitment to creating “The Best” recruitment culture. Highly refined interpersonal skills by
which to coach, counsel and mentor our sales staff to the next level of excellence. Highly developed business writing and software skills. Comprehensive understanding of broadcasting, pricing inventory, ratings, marketing, promotion and collection standards. Extensive knowledge of “future focused” sales principles and practices. Excellent leadership, negotiating and communication skills. Exceptional ability to overcome challenges, meet deadlines and successfully manage related financial pressures. If interested, please apply directly online to www.clearchannel.com, look for “Clear Careers” and apply directly to the “Director of Sales” position. NO CALLS.

F8210 Entry Level Event Planner - Northeast Corporate Events; Clark, NJ; Northeast Corporate Events facilities 1 day employee appreciation events for fortune 500 companies, major retailers, hospitals, colleges, government buildings, property management companies, and large employers. For over 20 years Northeast Corporate Events has been providing discounts for professional sports teams, national restaurant chains, theme parks, world travel and much more. In this position you will host your own events, but at the same time get correct training to be the best event planner you can be. If interested, please email your resume to Alison Manzi at alisonmanzi19@gmail.com.

F8211 Financial Consultant Trainee - Joseph Gunnar & Co., LLC; Bergen County, NJ; Boutique brokerage firm located next door to the New York Stock Exchange is seeking motivated, hard working individuals willing to make a commitment to their success for newly opened office in Bergen County, New Jersey. Applicants should demonstrate excellent communication and relationship building skills. Firm provides investment banking, asset management, research, sales and trading to a diverse range of corporate clients, institutional investors and high net-worth individuals. If interested, please email resumes to tlellos@jgunnar.com.

F8212 Financial Representative - First Investors; First Investors Corporation is a Wall Street-based financial services firm, established in 1930. We are proud of our long history of helping clients with their financial needs including college funding, tax savings and preparing for retirement. Our extensive training program and state-of-the-art learning system is designed to prepare you so you are both business savvy and confident when working with your clients. You will enjoy a professional office environment with all the support and tools you need to be successful. New Representatives start out earning wages and commissions, so while you take care of your clients, we take care of you. Applicants should possess strong communication and marketing skills, ability to plan your day and achieve goals, interest in developing financial strategies, and an entrepreneurial work ethic. If interested, please send resume to Rhia Tolentino at rhia.tolentino@firstinvestors.com.

F8213 Web/Graphic Design - Boom Fitness; Oceanport, NJ; We are looking to place a full time Web/Graphic design professional in our Oceanport, NJ corporate office. Desired skills include strong web design skills, ability to design and manage production of print pieces, multi-tasker, a good sense of style and ability to execute a unified look, photography skills, and ability to travel to Manhattan and Long Island to visit company locations. This is a full-time position. Some flexible hours may be required to meet deadlines and execute projects. Compensations is $30K-$35K per year dependent on experience. Please submit a resume/portfolio and cover letter to Chris Priebe at cpriebe@boomfitness.com.

F8214 Management Trainee - Thrift Investment Corporation; Woodbridge, NJ; Management trainee who is able to work with professional vendors as well as individual customers to make lending decisions
based on a combination of credit references, financial information and phone-based interactions. Trainee must be comfortable discussing personal finance with applicants and negotiating with seasoned vendors. No prior experience is necessary. Extensive, accelerated, on-the-job training includes work with the credit, collections and executive departments to learn about the industry and our specific company ideals. Management trainee will have assistance and guidance from executive management, including one-on-one review, with emphasis on skill development and advancement. The timetable for promotion to the credit department depends solely upon the effort and ambition of the management trainee. Upward mobility is a key aspect of our company. Trainee will receive generous, full medical and dental benefit package, as well as entrance into 401K program after one year, plus profit sharing. Salary starts at $31,000+ while in the trainee program with potential extra earnings from bonuses and Saturday work. We are only interested in self-motivated people who believe in hard work and a desire to get ahead in their professional lives. If interested, please send resume to aerrico@thriftinvestment.com.

F8215 Clinical Director of Substance Abuse and Mental Health- Park Bench Group Counseling, LLC; Somers Point, NJ; Excellent position as Clinical Director in an innovative and growing company! Must be a Licensed person with LCSW, LPC, PhD, or related mental health field to supervise clinical staff. LCADC a plus but not required. Must be able to diagnose mental health. Candidate should possess experience in direct supervision, group and individual counseling, and knowledge of 3rd party billing. Direct report to the company owners. A highly interactive position. Competitive salary and benefits package. If interested, please send resume to Jessica Worthy at Jessica.worthy@parkbenchgroup.com.

F8216 Application Developers- SHI International Corp; Somerset, NJ; Recent graduate is needed for an Application Developer position at SHI International Corp. If interested, please apply online at https://shi.tms.hrdepartment.com/jobs/691/Application-Developer-AXSomerset-NJ.

F8218 Executive Assistant/ Receptionist- Elite Stone Importers; Tinton Falls, NJ; Looking for a self-motivated multitasker who is a team player to fill an EA/ Receptionist position. Our company offers a friendly and casual work environment. Key responsibilities of the position include to provide executive and personal assistant support to owners of the company, coordinate travel arrangements, greet customers, schedule appointments, cover the phones, support the staff, and all other duties as assigned. Key requirements include excellent Microsoft Office skills, ability to work independently, strong written and verbal communication skills, and outstanding client service skills. Hours are Monday-Friday from 9am to 5:30pm. If interested, please send resume to Jessica Gornicz at Jessica@elitestoneimporters.com.

F8219 Software Developer- ForeFront; ForeFront is a fast-growing business & technology consulting firm with a solid client base and our innovative solution approach to client engagements has been recognized by our partners. Most recently, IBM awarded us their prestigious “WebSphere solution provider of the Year” award and our professional services are proven and in high-demand in the cloud computing market. We are looking for software developers to deliver world-class Cloud solutions for clients’ Salesforce.com platforms. This involves working with our Client Engagement Managers and collaborating with our customers. The developer will be responsible for the end-to-end solution implementation including architecture, design, scoping/estimating and testing. The ideal candidate would have primary skills within Java, C#, Apex, and ASP.Net as well as secondary skills in JavaScript,
HTML, SQL, PHP, and JQuery and exposure to ETL tools. Any previous experience with Salesforce.com, CRM, NetSuite, ERP, Oracle, SAP would be a big plus. Excellent communication skills and time management are a must and a bachelor’s degree in Software Engineering, Computer Science or equivalent is required. Interested candidates should contact Joseph Griesbach at jgriesbach@forefrontcorp.com.

**F8220 Nurse Practitioner – Jersey Shore University Medical Center:** A full-time Advanced Practice Nurse with a Certification in Mental Health is needed for Jersey Shore University Medical Center. The APN, in collaboration with Psychiatrists, will be responsible for consultation to medical/surgical patients. This is an excellent match for an APN who enjoys working with a diverse clinical population with an interdisciplinary team in a fast-paced environment. Additional duties of the APN will include occasional coverage on inpatient adult psychiatry service. Meridian Health offers a competitive salary, and excellent benefits consisting of Medical/Dental coverage, Malpractice coverage, professional expense allowance, paid time off, a 403B plan, and Flexible Spending Accounts. To learn more about our opportunity please feel free to contact Cathy Hamilton directly by sending resume to CHamilton@MeridianHealth.com.

**F8221 Jr. Software Developer – Diversant:** As a Junior Software Developer, you will be in a position to help build new and diverse software systems for many different types of organizations. In this role, you will develop and enhance software systems as part of a project team. We are looking for candidates with strong logic and web-based application development skills, as well as a focus on usability and system performance. This position offers a great opportunity to continually expand your own technical skills and knowledge, as the company works to stay on the cutting edge of web application development and works with a wide range of solution types. Responsibilities include to build data driven web applications, work productively with other team members, produce high quality software products, meet client dates and achieve objectives, document work performed, and all other duties as assigned. Ideal candidate will have a bachelor’s or master’s degree in computer science or a related field. We take our candidate selection process seriously as we want to make sure everyone that we hire is a great fit our company, and each new staff member has the best chance of a long and successful career. I would like to provide appropriate expectations and general timeframes for the remainder of the candidate selection process, which includes four steps. The total timeframe for the candidate selection process will depend largely on how quickly you are able to come back to our office for each step. A realistic timeframe from step 1 through step 4 is two weeks. If interested, please send resume to Deborah Margl at dmargl@diversant.com to get the process started!

**F8222 Entry Level – SEMGeeks;** SEMGeeks.com, a Digital Media and Web Development Agency, has been serving clients throughout the globe with high quality innovative Search Engine Marketing services. We are presently seeking a well-rounded, Digital Marketing rock-star to join our Internet Marketing team. Candidates must have a demonstrated record of quantitative/analytical rigor, creative problem solving, and strategic execution to join our team. You will be responsible for the successful management of digital strategy for our clients. The role requires an innovator, a trendsetter, a progressive thinker who can connect digital, social media, and SEO components to client business as well as the agency's business. This person will be responsible for implementing methods to improve clients’ websites organic search rankings (SEO). This includes keyword research, analyzing clients’ websites, documenting SEO changes, and communicating changes to the client. In addition, the Search
Engine Specialist will develop and optimize every aspect of clients’ pay-per-click campaigns. This includes managing keyword research and bids, formulating and managing the PPC budgets of clients, analyzing results, and reporting results to the client. Pay rate for full time entry level is $35K-$45K w/benefits. If interested, please send resume to Martin Birdsall at martin@semgeeks.com.

F8223 Financial Services Representative- Emerald Financial Resources; Bridgewater, NJ; As a Financial Services Representative with Emerald Financial Resources, a MassMutual general agency, you’ll work with clients to help them find solutions to their financial challenges by recommending appropriate products and services. Working side-by-side with experienced professionals, you’ll be part of a team who will guide you as you learn the business. You’ll have access to a host of tools, resources, and training to develop and sharpen your skills. Responsibilities include prospecting for clients through referrals, personal observation and networking; developing and maintaining long-term relationships with clients; fact gathering and needs analyses; and expanding personal knowledge and skills through ongoing professional development. Qualifications include strong interpersonal skills, presentation and organizational skills; strong work ethic; and self-motivation. Results driven compensation and access to a competitive benefits package available for qualified Financial Services Representatives including medical and dental, life and disability insurance, and thrift and pension plans. Contact Vanessa Byrem at (908)252-2352 or email resume to vbyrem@financialguide.com.

F8224 Hedge Fund Accountant- U.S. Bancorp Fund Services, LLC; Edison, NJ; The Alternative Investment practice of U.S. Bancorp Fund Services, LLC (USBFS) provides value-added services to our robust and rapidly growing client base, which includes hedge funds, private equity funds, and other investment companies. The Alternative Investment Fund Accountant works as part of a team responsible for providing accounting, administration, and investor servicing to investment companies and their advisors. In today’s complex and dynamic environment, our clients demand to be served by professionals who understand their goals, their investments, and the industry. USBFS fund administration professionals are seen as trusted advisors to our clients. We work with clients to continually assess their changing business and strategies and provide them with the expertise, tools, and information that they need to focus on growing their investments. Key Responsibilities include the following: records trade information, positions, portfolio holdings, income activity, and pricing of securities in the portfolio accounting system; calculates and disseminates financial and performance information to clients; maintains Partnership Accounting System: Inputs and reconciles all contributions and withdrawals, Allocates fund level profit/loss to individual investors; prepares partnership statements for distribution to investors; coordinates fund expense accruals and authorizations; and prepares audit schedules and year-end financial statements. Position is Monday- Friday from 8am to 5:30pm. Estimated start date would be January 3, 2012. If interested, please send resume to NJRecruiting@usbank.com.

F8225 Financial Operations Review Team (Internal Audit)- Brown & Brown Inc; The Financial Operations Review Team is to provide value to the Profit Centers through the medium of information, recommendation, and observation of best practices; to recruit and enhance quality individuals to be utilized in the various disciplines and fields of Brown and Brown. This position reports to the Director of the Financial Operations. Job functions and responsibilities include preparing and completing the various sections of the audit programs; reviewing and assisting in the completion of integrated, cash and ROL/ROS reviews; fostering the growth of individual team members; creating travel arrangements; helping to mentor new staff members; and all other duties as assigned. Person must have strong
analytical skills, high degree of self-discipline and motivation, good written and effective oral communication skills, and organized. If interested, please contact Steve Corlick at sgorlick@bbins.com or call 973-549-7976.

F8226 Property & Casualty Sales Person- Urbano & Associates Insurance Agency, Inc; Marlboro, NJ; Property & Casualty Sales Person is needed for a very energetic sales & service insurance agency in Western Monmouth County. Applicant should be an outgoing self-started who has excellent communication skills. Organizational skills are a must. If interested, please email resume to mcvalese@aol.com.

F8227 Financial Representative- Northwestern Mutual; New York, NY; Northwestern Mutual’s financial representatives develop enduring relationships with clients by providing expert guidance for a lifetime of financial security. With access to a network of specialists, financial representatives take a holistic approach to identifying financial security needs and developing solutions using world-class insurance products and investments. Representatives offer guidance, relationships and solutions to help their clients achieve financial security. They offer exclusive access to insurance products from a top-rated company, Northwestern Mutual, and an array of quality investment choices. Applicants should have strong interpersonal and relationship building skills, self motivation, and history of personal/professional success. If interested, please send resume to Jared Feldman at jared.feldman@nmfn.com.

F8228 Numerous Positions- Acelero Learning; Acelero Learning partners with local communities to support high quality Head Start programs, enhancing the lives of young children and their families while closing the achievement gap! In the state of New Jersey we operate programs in Camden, Monmouth and Middlesex counties. We also have a program in Philadelphia, PA. We have immediate openings for many positions. We are looking for the right candidates to join our team and you might know of them! I have attached a posting of our vacancies for your review (positions also listed below) and if you would be so kind to post these in your office and/or share this information with your clients/colleagues/friends it would be greatly appreciated!! If there are any student/community groups that might benefit from this information, please pass it along or let me know who I might contact to do so. If interested, please apply online at www.acelero.net.

F8229 Business Analyst- ConsultAdd Incorporated; Jersey City, NJ; Consult Add Inc. is a global IT training and consulting services company with one goal in mind- develop and deliver the highest quality consultants to our clients and customers. As a consulting company, we help organizations to work smarter and grow faster putting our clients at the cutting edge of technology and miles ahead of their competition. We are looking for December 2012 graduate and recent graduates with basic technical skills and an interest in learning business analysis. If interested, please contact Janhvi Purohit at jobs@consultadd.com.

F8230 Sales Person- SpotOn; New York, NY; This is a great sales opportunity with endless room for growth in a fun organization. We are currently seeking individuals with sales experience and proven track records of working with small businesses or selling SaaS products. Candidates with backgrounds in tech or online marketing are strongly encouraged to apply. The ability to adapt, learn quickly, and think
out of the box with our technology is key. Job responsibilities include to identify client needs and how they can benefit from SpotOn social media, mobile messaging and a customer rewards program; consult with decision makers about growing and developing their loyalty programs and social media presences (Facebook/Twitter); develop and maintain strong business relationships with various types of businesses; conduct periodic customer service and quality assurance visits; present and demonstrate SpotOn’s cutting edge solutions; help merchants understand their customers’ purchasing behaviors; and work closely with sales management to achieve weekly/monthly goals. Applicants must possess excellent writing/verbal communication skills, strong work ethic, and desire to succeed. We are offering aggressive pay plans for the right candidates with salary plus commission plus the ability to grow a residual income. Only candidates that meet the criteria above will be considered. If interested, please email resume to Joe Listhaus at joe@spoton.com.

F8231 Numerous Positions – New Jersey Institute for Disabilities (NJID); Toms River, NJ; NJID, a leading provider of services to adults & children with developmental & related disabilities, is recruiting in the Toms River area for our Residential & Day Programs. All positions require a valid driver’s license and HS diploma or equivalent. Residential programs are looking for a Group Home Manager and Home Health Aides. If interested, please apply online at www.njid.org. Interviews will be conducted in Toms River area on 12/17 and 12/18.

F8232 Report Developer- SS White Burs; Lakewood, NJ; At SS White Burs, our vision is to be the leading dental manufacturer of precision rotary cutting instruments serving worldwide markets. The Report Developer will be responsible for designing and developing reports using Microsoft SQL Server Reporting Services and integrating them with Microsoft SharePoint Server. Must have at least 5 years experience in SSRS report development and in advanced reporting techniques, such as sub-reports and drill downs. Skills needed: analytical, mathematical, problem-solving, oral and written communication, attention to detail, customer service, and research. A bachelor’s degree in computer science is required. Applicants can fax their resumes to 732-905-4782 or email it to Nidya Beltra at nbeltra@sswhiteburs.com.

F8233 Senior Financial Analyst – The Career Finders; Holmdel, NJ; Manufacturing company located in Holmdel, New Jersey, is seeking a Senior Financial Analyst for direct hire. This individual will play a key role in providing decision support to executive management on critical strategic and tactical business issues. In addition to on-going business analysis and reporting, the individual will have a leadership role in key analytic projects involving evaluation of potential value-creation opportunities in business unit operations. The Senior Financial Analyst assists in the preparation of the annual budget and financial statements and is responsible for performing financial analysis on a consolidated and divisional basis for seven operating entities. A minimum of 4-6 years of financial analysis experience at a corporate level in multi-plant manufacturing environment is required. The Analyst prepares monthly financial summaries, prepares and analyzes daily/weekly key performance indicator reports, prepares financial reports, analyzes customer and product sales, develop customer and product line profitability, and all other duties as assigned. Salary cap is $85K. If interested, please contact Jillian Grey at jillian@thecareerfinders.com.

F8234 Medix Staffing Solutions; Parsippany, NJ; (1) Recruiter- responsibilities include: indentifying qualified candidates through creative outlets, screening and assessing candidates through phone
screening and interviewing, managing the maintenance of current contractors, generating new leads and setting meetings with new clients, assisting with management of client accounts. Bachelor’s degree is strongly preferred, along with an interest in sales and/or previous sales experience. Must have excellent customer service skills, high energy, an ability to show initiative, a competitive mindset, and the ability to multitask. Visit www.facebook.com/medixteam to learn more about the company. Contact Kaitlin Blanco at kaitlinb@medixteam.com.

F8235 Regional Recruiter- University of South Carolina Aiken; The University of South Carolina Aiken, located on the western edge of South Carolina, enrolls approximately 3,200 students, from South Carolina, 30 additional states and 22 countries. Students chose from 49 undergraduate programs and 2 graduate programs. Currently the USCA Office of Admissions is seeking applications for the position of Regional Recruiter based in the mid-Atlantic region. The Regional Recruiter is responsible to facilitate student recruitment efforts aimed at the identification and enrollment of qualified applicants for the freshman class within the Southern New Jersey/Baltimore/Washington, D.C. area. Assist in the development of and implementation of an effective recruitment strategy, evaluate applications, and represent USC Aiken in these areas. Major responsibilities include student recruitment from an assigned geographical areas; email, call and follow up with prospective students; develop nurturing relationships with secondary school counselors, USCA Alumni; develop student recruitment plans; and travel to USCA for training. Successful candidate will work from home. Two years of previous experience working in an Admission Office at a college or university are preferred. A strong skill set in verbal and written communication, public speaking, making presentations, counseling and advising is required. Must be able to make great first impression and meet people well. Qualified applications must have a highly developed customer-service focus and be able to work independently. (The successful candidate will work from home.) Must be proficient in the use of Word and Excel data bases. Banner and EMAS data base experience preferred. Salary is $25,000. This is a nine month position running from September to July. To apply, visit https://uscjobs.sc.edu/applicants/jsp/shared/frameset/Frameset.jsp?time=1353530775875.

F8236 Financial Service Professional- New York Life Insurance Company; Wall, NJ; We are looking to hire Financial Services Professionals, who will market and sell our full line of financial products and services to individual families and small business owners. New York Life will sponsor and pay for all of the professional licenses necessary, provide a 3 year comprehensive training program and provide a full line of benefits including Health, Life & Dental Insurance, 401 (k) and Pension. We also have many management opportunities for those that qualify. Please forward all resumes to Michael Frake at mwfrake@ft.newyorklife.com.

F8237 Entry Level- Dartmouth Company; New York, NY; Established commercial real estate brokerage firm working with national credit retail tenants throughout Northern New Jersey, and Long Island, NY. Looking for a motivated entry-level candidate with an interest in working hands-on in the commercial real estate industry. Responsibilities include creating/organizing marketing materials, maintaining/placing/managing marketing materials, creating/organizing property owner databases using Microsoft Excel, acting as a liaison, and all other duties as assigned. If interested, please reply to this posting with a cover letter and resume to Michelle Glambosky at mglambosky@dartco.com.
F8238 Sr. Manager, Procurement- Sears Holdings; This position is responsible for leading a team of Category Managers and/or Analysts sourcing multiple categories as defined by business needs. The key objectives of this position to every initiative and ensuring that company assets are leveraged for maximum benefit and develop, implement and effectively manage relevant supply bases to minimize cost while ensuring required service quality and supplier performance while providing thoughtful partnership to each business client. Responsibilities include to develop multiple category strategies to maximum savings and efficiency, independently develop opportunities and influence stakeholders regarding process improvements and innovative business solutions, and build and maintain positive working relationships. If interested, apply on-line at http://www.searsholdings.com/careers/

F8239 Inside Sales- Avalue Technology Inc; Marlboro, NJ; The successful candidate will utilize cold call and other sales marketing efforts to promote Avalue products, develop new accounts and vertical markets; provide pre-sales support by answering phone and email questions about products, applications, pricing, availability and lead times; help customers understand our products and services offerings; assist our sales representatives and distributor sales in reviewing customer requests and propose the best solution; assist project manager in customer engagement and project support; complete lead tracking, sales analysis and other related reports as required; other related tasks as assigned. Technical college degree preferred; 1+ years sales experience, computer hardware experience a plus; excellent oral, written, presentation, spreadsheet and communication skills required; interested candidates should email a resume to Vira Hsu at career@avalue-usa.com

F8240 Entry-Level Recruiter- Common Agenda; Brielle, NJ; Common Agenda, a successful NJ-based senior level professional and executive search firm serving the telecommunications and technology space, is looking for exceptional recent college graduates to join our team. This is a fantastic opportunity to get involved in the rapidly advancing information technology space where there is real opportunity to make an immediate impact. We project our recruiters to earn $40K-$70K in their first year and $100K in their second. We expect you to be savvy, hardworking, and intelligent. You should have a natural curiosity about the way things work and excitement for learning new things. Desired skills and experience include excellent organization and time management skills, high-energy, and strong commitment to ethics, integrity, and quality. When applying, be sure to include a cover letter stating why you would excel in a recruiting environment. If interested, please send resume and cover letter to Bill Rowe at wjrowe@commonagenda.com.

F8241 IT- Saberpoint; The job holder uses existing and emerging technology platforms to design, develop and document technically detailed distributed applications. S/he will be responsible for designing and developing cutting-edge financial applications. S/he will be developing web applications, WCF and windows services through the .NET Framework (especially through ASP .NET and VB.NET ) utilizing Visual Studio .NET 2010 as an interface. These applications will be powered by SQL SERVER 2008 R2 where the candidate will design stored procedures, user-defined functions, and triggers to deliver data to the applications through ADO .NET. The candidate will incorporate the principles of Object Oriented Programming (OOP), especially inheritance and abstraction. S/he will utilize Third Party .NET Tools (i.e. Aspose, Telerik, DynamicPDF) and financial tools (i.e. Bloomberg Data License) to accomplish project objectives. Candidate will utilize verbal and communication skills to communicate with business analysts and end users. S/he will create new complex systems (a grouping of programs involving multiple levels of table dimension and internal sorts that accomplishes a particular new function), designs and codes programs and creates test transactions. S/he also analyzes organizational needs and goals to develop and implement distributed application systems. Minimum 5 - 7 years of ASP .NET and
SQL SERVER experience required. Job holder must have thorough knowledge of company's IT infrastructure and daily operations and understand the impact of planned changes. S/he must have knowledge about the functions and features of modern and traditional structured methods for developing distributed applications. S/he must also have extensive experience developing distributed applications. Job holder must be knowledgeable about cross-platform interoperability (multiple platforms - i.e. NT, Intranet, etc., major tools in a toolkit for a specific platform and features of multiple toolkits. S/he must be experienced at resolving hardware, software, and communications malfunctions and understand the business impact of resolving complications. If interested, please contact Ken Engel at kengel@arjaywireless.com.

F8242 Assistant for National Sales- Clear Channel Media & Entertainment; Tribeca, NY; We have an exciting opportunity for you in Tribeca, New York. Clear Channel Media & Entertainment is looking for another National Sales Assistant. You must have a high level of organizational skills and the ability to prioritize. You must be proficient with Microsoft Word, PowerPoint, and Excel. Prefer candidate with one year experience with broadcast sales, media buying or agency experience. Must be highly organized and have the ability to prioritize. You will be responsible for entering orders received from our national advertisers and processing make-good and exceptions for national orders. Creating presentations, sales kits and recaps primarily for national use. Provide clerical support including filing of contracts. Communicate regularly with national agencies, the National Sales Manager and other departments as needed. This job requires strong attention to detail and the ability to handle multiple tasks under deadline. Ensure all relevant information is submitted to all parties and departments within the requested and negotiated timeline within Traffic, Digital, Promotion, Production and Programming Departments. Go directly online to www.clearchannel.com, look for “Clear Careers” and apply online or email your resume to: nyradio.jobs@clearchannel.com Please specify: National Sales Assistant and where you saw this posting. NO CALLS PLEASE.

F8243 National Sales Promotion Coordinator- Clear Channel Media & Entertainment; The National Sales Promotion Coordinator is responsible to competently and professionally support the goals of the National Sales Department in the creation, execution and follow-up of revenue based campaigns, services and events. Skills Needed: Exceptional communication and interpersonal skills, both verbal and written. Must have strong organizational and time management skills. Must be detail oriented. Ability to read, analyze and interpret verbal and written requests and directions. Must have the ability to create proposals for clients, and other written documentation clearly and concisely. Be able to present one’s self in a highly cooperative and professional manner when dealing with both internal and external customers and vendors. Must be proficient in Microsoft software applications (i.e. Word, Excel, Outlook and PowerPoint). Integrity in dealing with confidential matters, clients and competitors. Work effectively across functions and departments. Attend to detail without being rigid: Is thorough and complete with task assignments and focus on most important items first. Work at a high level of efficiency for long periods of time; Maintains poise and composure in times of stress; Operates at a rapid pace; Manages multiple assignments and projects at the same time. Organize and coordinates tasks to completion; brings appropriate focus to accomplish tasks; Puts in the necessary effort to ensure job gets done on time. Responsibilities: Position will include but not limited to brainstorming, creation and execution of National promotional requests. Working with internal departments to create and execute ideas. Communicating to national sales arm and clients in a clear and concise fashion. Creating PowerPoint proposals in a timely fashion. Backup sales assistant in the national team. Education Requirements: Minimum of a bachelor’s degree or 2 + years of experience in a sales environment. Go directly online to www.clearchannel.com, look for “Clear Careers”, and apply online or send your resume to nyradio.jobs@clearchannel.com NO CALLS PLEASE.
F8244 Sales Assistant - Clear Channel Media & Entertainment; Tribeca, NY; This position is responsible for working with Account Executives to service and maintain Agencies and clients on a daily basis. Assisting with the maintenance of media schedules. Building and modifying sales orders including weekly allocations and move requests. Candidate should have ability to pay close attention to detail. Ability to organize and schedule work effectively. Demonstrate ability to handle multiple tasks and work in a fast paced, time-sensitive environment. Interacts effectively with a wide variety of people. Effectively plan work and follows through to completion. Listens well and personally commits to excellence in every aspect of work. Bachelor’s degree is recommended with emphasis in Marketing, Communication or Advertising preferred. Must have at least one year Sales experience. Go directly online to www.clearchannel.com, look for “Clear Careers” and apply online or email your resume to: nyradio.jobs@clearchannel.com Please specify: CCM+E Sales Assistant and where you saw this posting. NO CALLS PLEASE.

F8245 Service Renewal Coordinator - CommVault; We have an outstanding career opportunity for a successful Service Renewal Coordinator on a temporary to permanent basis located at Oceanport office to facilitate the renewal of software maintenance contracts. The ideal candidate should possess customer service experience, as this position requires extensive interaction with the company’s client base. The Service Renewal Coordinator will also serve as an intermediary between customers and account managers, licensing representatives and support engineers. Position responsibilities include to attain familiarity with product functionality, occasionally serve a sales support function, pursue delinquent accounts, calculate the value of maintenance contracts, and all other duties as assigned. If interested, please send resume to Kevin Carcich at kcarcich.cv@commvault.com.

F8246 Financial Operations Review Team (Internal Audit) - Brown & Brown Inc; The Financial Operations Review Team is to provide value to the Profit Centers through the medium of information, recommendation, and observation of best practices; to recruit and enhance quality individuals to be utilized in the various disciplines and fields of Brown and Brown. This position reports to the Director of the Financial Operations. Job functions and responsibilities include preparing and completing the various sections of the audit programs; reviewing and assisting in the completion of integrated, cash and ROL/ROS reviews; fostering the growth of individual team members; creating travel arrangements; helping to mentor new staff members; and all other duties as assigned. Person must have strong analytical skills, high degree of self-discipline and motivation, good written and effective oral communication skills, and organized. If interested, please contact Steve Corlick at sgorlick@bbins.com or call 973-549-7976.

F8247 Junior Web Master: MC Management is seeking a Junior Web Master to work in our corporate offices in Northern New Jersey. MC Management manages JR Cigar, the world’s largest cigar retailer. A Leader in the Cigar industry, in business for 35 years, JR Cigar has 8 retail stores and an on-line business at: www.jrigar.com an Impererial Tobacco Group Company); Responsibilities include: Creation and maintenance of eight JR Cigar store website, maintenance of Special Event WebPages; create and edit content for JRCigars.com news, feature pages, specials, and sale items, copy edit catalog and all articles and features on JRCigars.com; keep track of competitors and links statistics on our site and our competitors. Experience needed: Working knowledge with HTML – 1 to 2 years • CSS 2 or CSS 3 experience – 1 year • Basis PhotoShop or equivalent designing package • Coldfusion a plus • MS SQL Server a plus • Experience and knowledge with web operations • Knowledge of copy editing • Experience with content management systems a plus • Wordpress or blogging experience a plus • Attention to detail and experience with windows or Mac environment; send resume along with salary requirements to Karen D’Alessandro@mcmail.cc.
Join the official Monmouth University Career Services LinkedIn Group!! Go to http://tinyurl.com/MUCareerServicesLinkedIn.

For more information on any position listed, call MU Career Services at 732-571-3471. Office hours are Monday-Friday from 8:45a.m.-5:00 p.m.

The next issue of this job newsletter will be sent on or about December 20, 2012.

Attention alumni: To unsubscribe from this list, please reply to this email with the word “unsubscribe” in the subject line and your name will be removed from out mailing list.

MU Career Services are open to all students and alumni. For more details about our office visit our website at: http://www.monmouth.edu/academics/CSS/career_services/default.asp

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