

# New Demographic and Economic Normals

James W. Hughes, Dean 2017



### 1<sup>st</sup> 10 Minutes



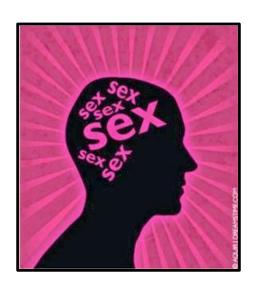


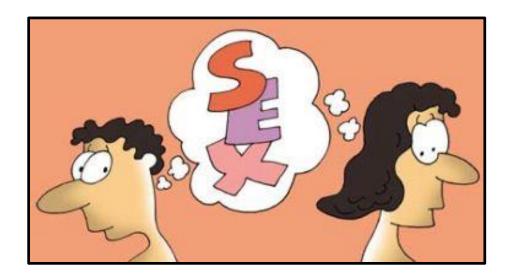
### 2<sup>nd</sup> 10 Minutes





### 3<sup>rd</sup> 10 Minutes







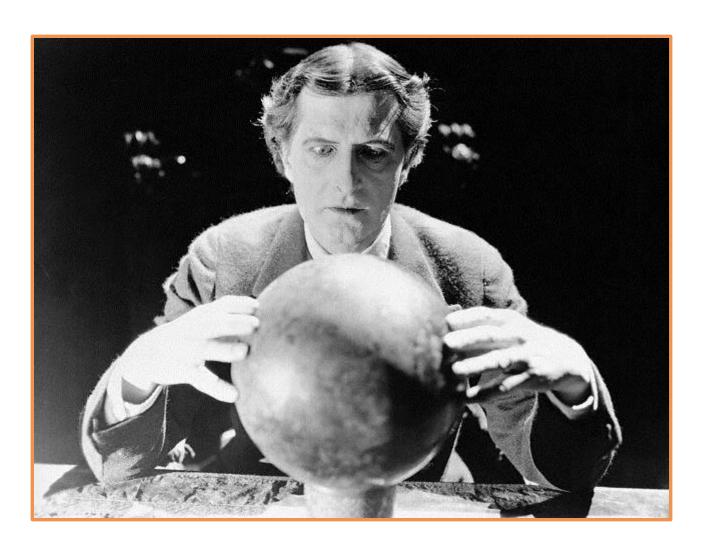


### Dr. Kevorkian





### **Forecast 9 of Our Last 5 Recessions**







## Fundamental Disruptions to 20<sup>th</sup> Century Assumptions and Protocols





Second Half of 20<sup>th</sup> Century

Demographic

Paradigm Shift

First Half of  $21^{st}$  Century



### 2017 Age-Defined Demographic Long Waves

BABY BOOM – Redefining Maturity (b. 1946-1964)

GEN X – The Baby Bust, Now Raising Families and Advancing to the Topline Workforce (b. 1965-1979)

GEN Y – Millennials Redefining the Workforce/Workplace, and Residence Place (b. 1980-2000)



### Inter-Generational Workplace Tensions



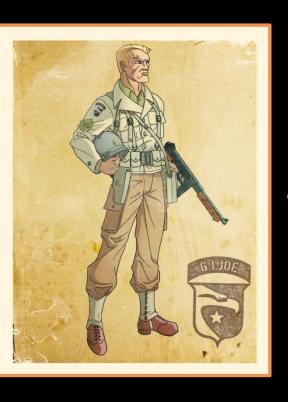


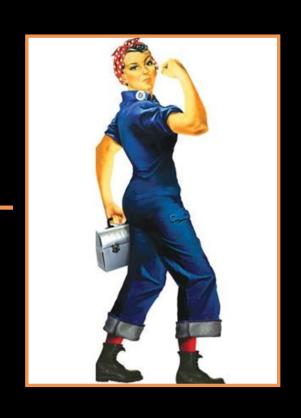
### The Fabled Baby Boom





## 1945:GI Joe & Rosie the Riveter Got Together 1946: Births Erupted

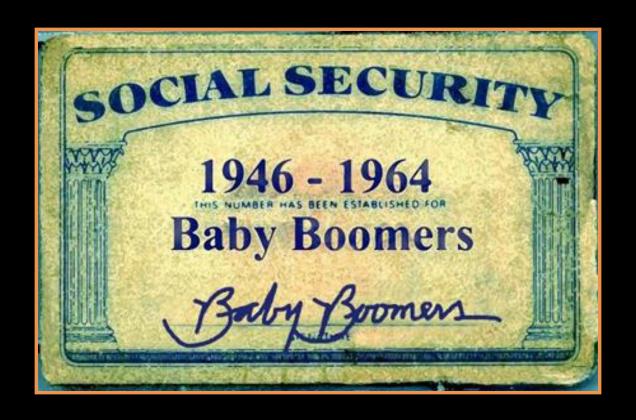






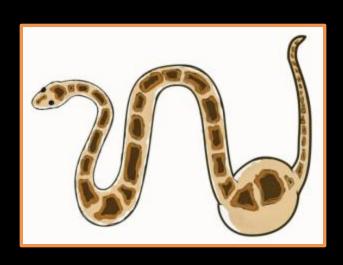


### The Largest Generation in U.S. History





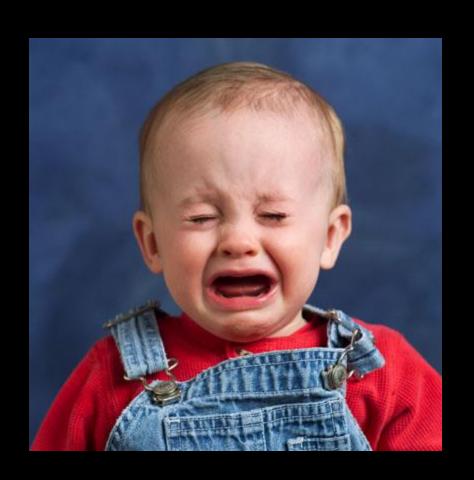
# Baby Boom Pig in the Demographic Python





### New Jersey: Baby Boom Central

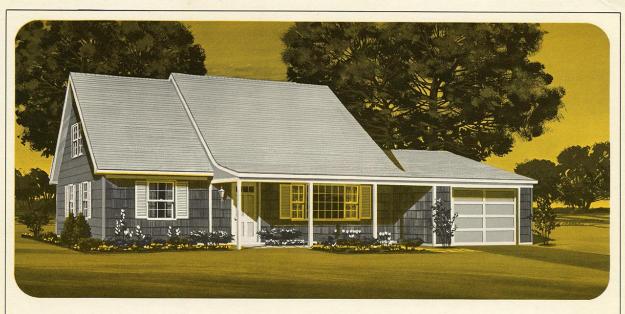






### Tract-House Suburban New Jersey





#### The Ardsley

The strathmore version of the classic Cape Cod has a story book charm all its own.

The interior arrangement is something special too—roomy beyond expectation. There are four bedrooms in the Ardsley! Two on each floor, with a complete ceramic tile bath and linen closet on each floor. The master bedroom measures  $17^{\circ} \times 17^{\circ} n^{\circ}$ !

Through the 20-foot living room you'll find a separate dining and family recreation room that opens to the back lawn. The kitchen is a dream come true. Non-warp cabinets

and counter space are arranged in a convenient U-shape, which includes a handy breakfast snack bar. Appliances include a push-button range and 13.3 cu. ft. refrigerator. There is a separate laundry-utility room just off the kitchen, equipped with an automatic Filter-flo washer and matching dryer. Kitchen and laundry appliances are included in the price of the house. They're all General Electric. There are no extra charges. An oversized attached garage completes the picture.

\$18,990

Price

\$950

Cash required

\$163

Monthly payments

Prices subject to change without notice.

Oversized lots available at extra cost.

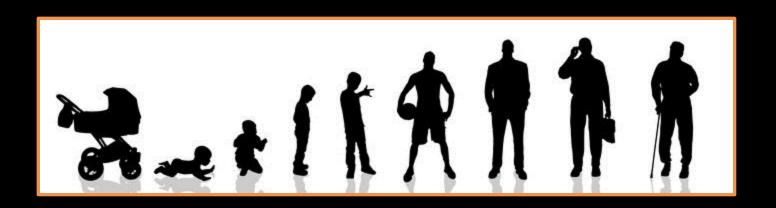


### Tidal Wave of Metropolitan Expansion





### Life Cycle Stages





### McMansion





### Protesting Serious Middle-Aging





## Empty-Nesters Resizing in the Housing Market





### 2017: The Great Calamity

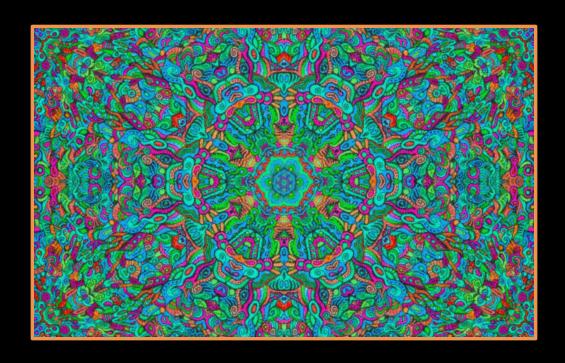
First Boomers are turning 71 years of age

All Boomers will be between 53 and 71 years of age

More than 1/2 of all Boomers will be in their 60s



### Dropped Acid





### **Dropping Ant-Acids**





### Now a Back-Seat Passenger





### We Will Not Go Away Quietly!





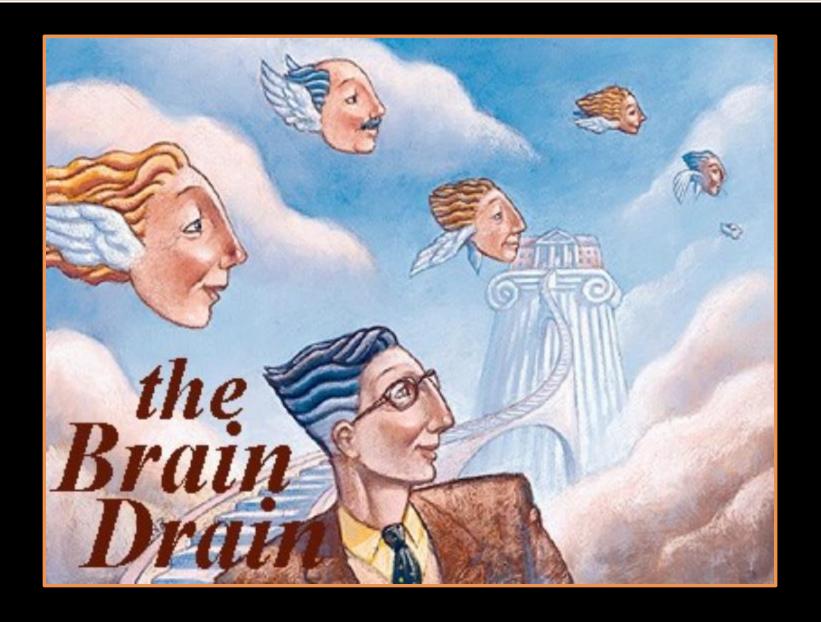
### Fading Away





### A Lifetime of Cognitive Skills





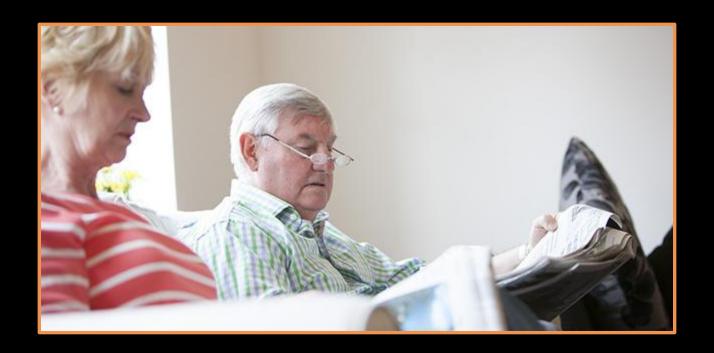


### Baby Boom Knowledge Retention

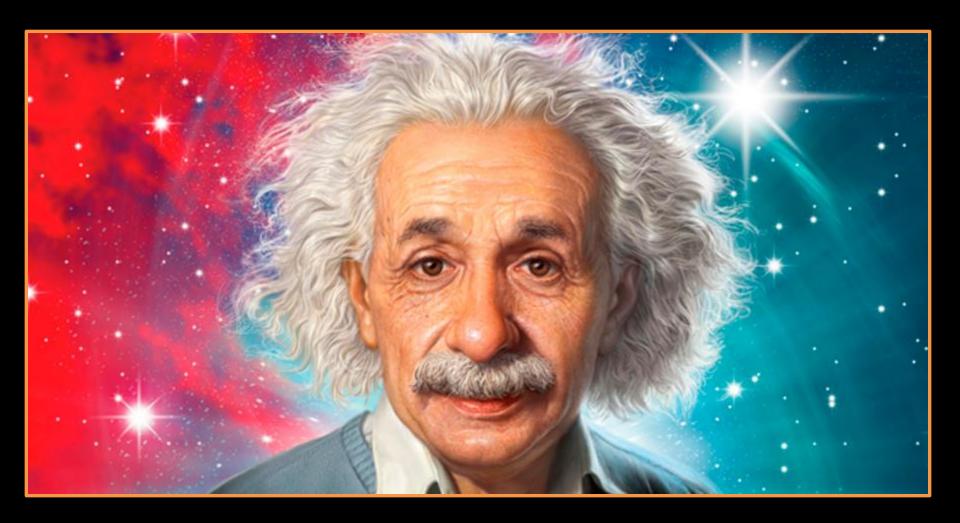








## Albert



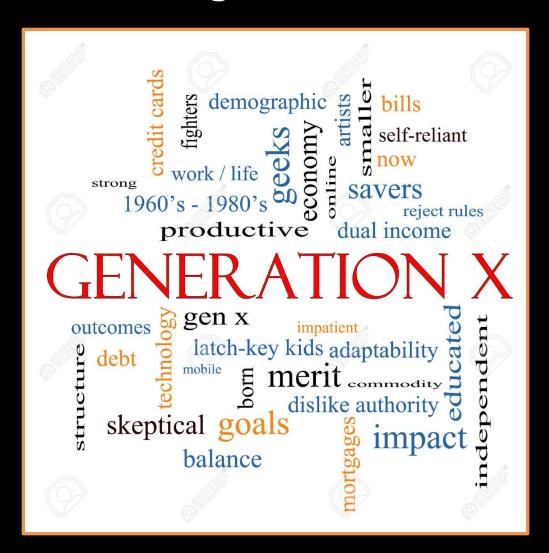


## Baby Bust (1965-1979)





#### Moving Indentation





#### 2017 GEN X

38 to 52 Years of Age

Family Raising

Entering Top-Line Workforce



## Passing the Leadership Baton







## GEN Y / Millennials (1980-2000)





## The Invasion of the Stroller People





## At Birth: First Digital Generation





## Today (2017): 17 to 37 Years of Age





## Foreign Born: N.J. Ranks Third!





### We Want 24-7 LWP Environments







# Then: Baby Boomers Fleeing From Industrial Jersey City





# Now: Millennials Flocking To Postindustrial Jersey City





## Sprawl Withdrawal





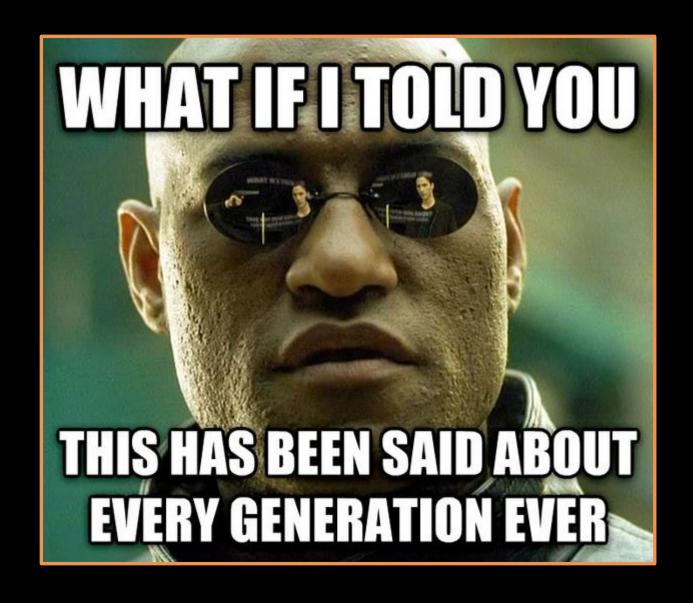
## Digerati





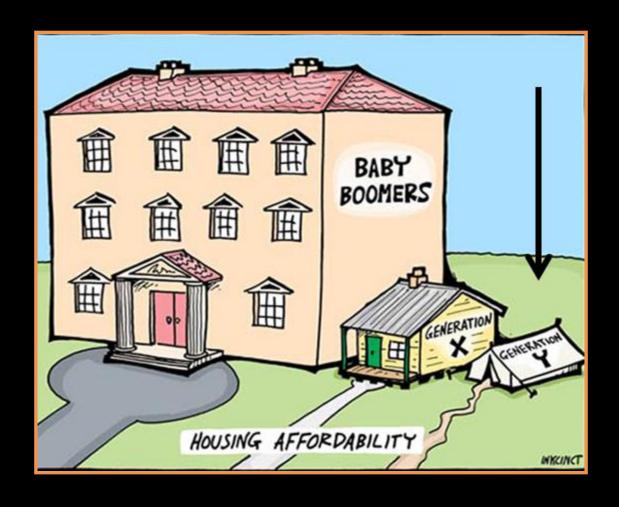
### Millennials at Work







#### Millennial (Gen Y) Housing Buying Power





#### Adult Children Living With Parents (2015)

Area

18-34 Year Olds Living at Home

**United States** 

34%



#### Adult Children Living With Parents (2015)

Area 18-34 Year Olds Living at Home

United States 34%

New Jersey 47% ← 47%



## The Garden State





#### Adult Children Living With Parents (2015)

Area 18-34 Year Olds Living at Home

United States 34%

New Jersey 47%

Outer Exurban Counties 55%



## Two Types of Adults Left

## The Not Yet Wed



## Two Types of Adults Left

The Not Yet Wed And The Nearly Dead







## Millennial-Designated Cool





## 2017: The Era of Family-Raising Millennials is Commencing

Can We Forecast Their Shelter and Locational Choices?





## Future Millennial (Gen Y) Shelter Preferences?





#### I Don't Want Your Stuff!



Source: NorthJersey.com



# Lifetime Accumulated Treasures or Dumpster Material





Second Half of

20<sup>th</sup> Century

Demographic

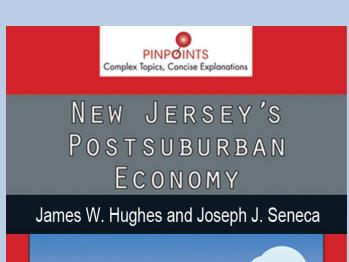
Paradigm Shift

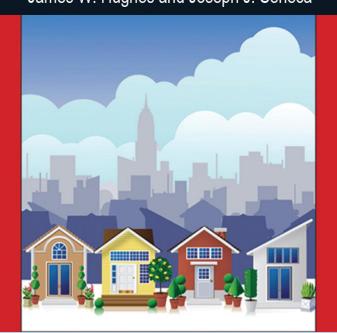
First Half of

21st Century



# A Postsuburban Economic Geography





New Jersey has a long history of adapting to a changing economic climate. From its colonial origins to the present day, New Jersey's economy has continuously and successfully confronted the challenges and uncertainties of technological and demographic change, placing the state at the forefront of each national and global economic era. Based on James W. Hughes and Joseph J. Seneca's nearly three-decade-long Rutgers Regional Report series, *New Jersey's Postsuburban Economy* presents the issues confronting the state and brings to the forefront ideas for meeting these challenges.

#### Suffice it to say,

"A view of New Jersey's past, present and future economy by two of the state's most respected scholars. Should be a must-read for anybody hoping to shape future economic policy." —Governor Thomas H. Kean, Governor of New Jersey, 1982-1990

"If you are interested in New Jersey's economy, its history, its recent and present condition, and knowledgeable projections as to where it's going, Jim Hughes and Joe Seneca should be your go-to guys. Their clear and easy-to-read writing style makes economics almost enjoyable."

—James J. Florio, governor of New Jersey, 1990-1994

Link to the Rutgers University Press website

bit.ly/nj-postsuburban



#### Reversal of Economic Fortune







## New Jersey and New York City: Total Employment-1950 and 2004

1950

**New Jersey** 

**New York City** 

**Employment** 

1,656,800

3,468,200

NJ/NY Ratio

0.48

2004

**New Jersey** 

**New York City** 

3,999,100

3,550,000

1.13

#### New Jersey and New York City: Employment Change

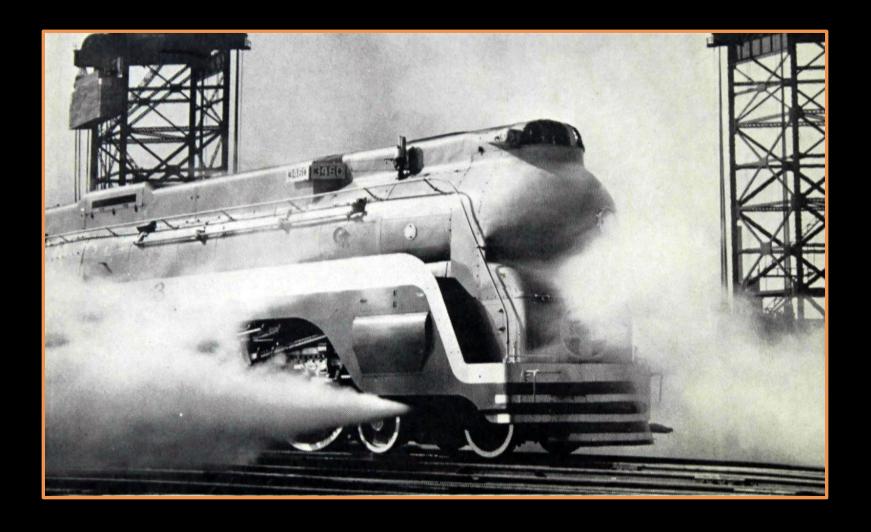
<u>1950-2004</u>

New Jersey +2,342,300

**New York City** +81,800



#### New Jersey: Regional Economic Locomotive



#### New Jersey and New York City: Employment Change

1950-2004

New Jersey +2,342,300

**New York City** +81,800

2004-2015

**New Jersey** +23,000

**New York City** +673,700

#### New Jersey and New York City: Employment Change

1950-2004

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**New York City** 

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NJ 29 to 1

2004-2015

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#### New Jersey and New York City: Employment Change

1950-2004

**New Jersey** 

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NJ 29 to 1

2004-2015

**New Jersey** 

**New York City** 

+23,000

+673,700

NYC 29 to 1



## New Jersey and New York City: Total Employment-1950 and 2004

2004

New Jersey New York City **Employment** 

3,999,100

3,550,000

NJ/NY Ratio

1.13

2015

New Jersey

**New York** 

4,022,400

4,223,700

.95



## New Jersey: Caboose on the Regional Economic Train





# The Shrinking Outer-Suburban Office Footprint



## Auto-Dependent Suburban Office Agglomeration













### Merck - White House Station











#### BASF in Mount Olive







The Chemical Company



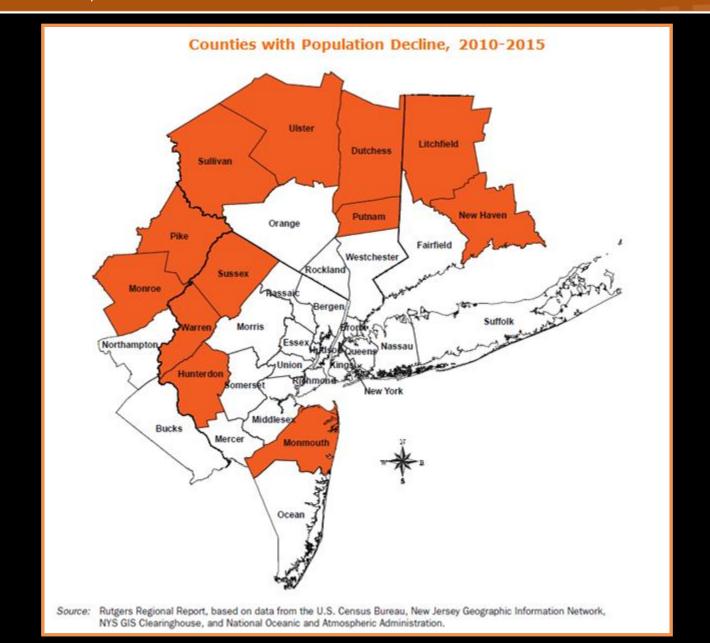


## Late 20<sup>th</sup> Century State-of-the Art Economic Assets





## De-Suburbanizing Population Growth





## The Once-Dominant Automobile Skeletal Framework of Development



## The Emerging New Rail-Centric Skeletal Framework of Development











#### 21st Century Fundamental Changes

- The Greatest Age-Structure Transformation in History
- Ascending Millennial-Driven Demographic & Economic Protocols
- Descending 20<sup>th</sup> Century Baby-Boom Certainties
- The Attenuation of the Great Era of Suburbanization and the Emergence of a New Corporate Urbanism
- The Emerging New Rail-Centric Skeletal Framework of Residential and Nonresidential Development
- A Flatlining Demographic Perimeter and a Contracting Suburban-Office Footprint





