

Lender Name _____

Preferred Lender Scorecard			
Cost to Student	Priority	Score	Composite Score
Interest Rate	5		
Fees	5		
Up front borrower benefits*	5		
Repayment benefits**	5		
Offers fixed and variable rate options	3		
Service relationship with student			
Meets industry standards for customer service	4		
Life of loan servicing	3		
Debt management assistance for borrowers	5		
Loan processing effectiveness			
Effectiveness/responsiveness of customer service reps	3		
Lender Background			
Financial stability	4		
Length of time in the industry	3		
Experience with the organization and lender reps	2		
Loan flexibility			
Cosigner release option	2		
Less than half time eligible	4		
Forgiveness for death/disability	3		
Additional deferment & forbearance options	2		

*Discounts available at the time of application.

**Discounts available during repayment.

Comments _____
