

Lender Name _____

Preferred Lender Scorecard			
	Priority	Score	Composite Score
Cost to Student			
Interest Rate	5		
Fees	5		
Up front borrower benefits*	5		
Repayment benefits**	5		
Offers fixed and variable rate options	3		
Service relationship with student			
Meets industry standards for customer service	4		
Life of loan servicing	3		
Debt management assistance for borrowers	5		
Loan processing			
Scholar Net participant	4		
Effectiveness of FAO customer service reps	4		
Stability of funding sources	4		
Length of time in the industry	3		
Effectiveness of lender representatives	3		
Loan flexibility			
Cosigner release option	3		
No SAP requirement	3		
Less than half time eligible	4		
Forgiveness for death/disability	4		
Additional deferment & forbearance options	4		
Past due balance eligible	2		

*Discounts available at the time of application.

**Discounts available during repayment.

Comments _____
