



MONMOUTH UNIVERSITY

Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

(With Independent Auditors' Report Thereon)



KPMG LLP
New Jersey Headquarters
51 John F. Kennedy Parkway
Short Hills, NJ 07078-2702

Independent Auditors' Report

The Board of Trustees
Monmouth University:

We have audited the accompanying consolidated financial statements of Monmouth University, which comprise the consolidated statement of financial position as of June 30, 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Monmouth University as of June 30, 2021, and the changes in its net assets and its cash flows for the year then ended, in accordance with U.S. generally accepted accounting principles.



Report on Summarized Comparative Information

We have previously audited Monmouth University's 2020 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated October 30, 2020. In our opinion, the comparative summarized information presented herein as of and for the year ended June 30, 2020 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

KPMG LLP

October 28, 2021

MONMOUTH UNIVERSITY

Consolidated Statement of Financial Position

June 30, 2021

(with comparative financial information as of June 30, 2020)

Assets	2021	2020
Cash and cash equivalents	\$ 16,140,069	18,377,852
Short-term investments	65,984,775	50,101,462
Student accounts receivable, net	1,423,341	2,094,145
Prepaid expenses and deferred charges	1,857,959	2,429,928
Inventory	660,237	796,162
Grants and other receivables, net	2,012,608	3,810,536
Contributions receivable, net	7,873,962	7,243,854
Student loans receivable, net	3,416,356	3,757,839
Long-term investments	139,134,730	107,657,620
Construction in progress	2,243,046	1,300,670
Land, buildings, and equipment, net	198,730,183	209,256,764
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Total assets	\$ 439,477,266	406,826,832
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Liabilities and Net Assets		
Liabilities:		
Accounts payable	\$ 5,114,554	2,773,572
Accrued payroll and fringe benefits	15,699,623	11,595,895
Accrued interest payable	47,123	50,303
Deferred revenues	7,835,046	8,393,695
Deposits	140,433	69,155
Funds held for others	177,023	155,646
Notes payable	2,256,087	2,460,115
Mortgage notes payable	3,688,320	6,307,319
Student loan grants refundable	3,641,573	4,069,134
Asset retirement obligation	7,437,487	7,202,288
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Total liabilities	46,037,269	43,077,122
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Net assets:		
Without donor restrictions:		
Available for operations	11,374,646	10,854,817
Designated for investment in plant	225,642,526	233,143,767
Designated for loan programs	956,245	1,029,256
Held for long-term investment	54,290,840	40,332,906
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Total without donor restrictions	292,264,257	285,360,746
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With donor restrictions:		
Restricted by purpose or time	58,281,683	36,539,773
Restricted in perpetuity	42,894,057	41,849,191
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Total with donor restrictions	101,175,740	78,388,964
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Total net assets	393,439,997	363,749,710
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Total liabilities and net assets	\$ 439,477,266	406,826,832
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See accompanying notes to consolidated financial statements.

MONMOUTH UNIVERSITY

Consolidated Statement of Activities

Year ended June 30, 2021

(with summarized comparative financial information for the year ended June 30, 2020)

	Without donor restrictions				With donor restrictions			Total 2021	Total 2020	
	Available for operations	Designated for investment in plant	Designated for loan programs	Held for long-term investment	Total net assets without donor restrictions	Restricted by purpose or time	Restricted in perpetuity			Total net assets with donor restrictions
Operating revenues:										
Tuition and fees, net of scholarships of \$76,219,602	\$ 130,459,762	—	—	—	130,459,762	—	—	—	130,459,762	139,439,381
Auxiliary enterprises, net of scholarships of \$4,372,147	13,344,466	—	—	—	13,344,466	—	—	—	13,344,466	21,465,566
Federal grants and contracts	6,362,971	—	—	—	6,362,971	4,204,508	—	4,204,508	10,567,479	6,211,903
State of New Jersey grants	362,876	—	—	—	362,876	1,531,997	—	1,531,997	1,894,873	2,185,690
Private gifts and grants	253,250	203,650	—	—	456,900	9,908,279	—	9,908,279	10,365,179	5,109,963
Investment return allocated to operations	725,107	542,341	145,782	1,781,623	3,194,853	3,115,028	—	3,115,028	6,309,881	7,132,001
Other revenue	2,966,048	1,176,173	85,451	—	4,257,672	163,567	—	163,567	4,421,239	4,820,748
Net assets released for:										
Instruction and academic support	1,046,606	—	—	—	1,046,606	(1,046,606)	—	(1,046,606)	—	—
Scholarships and grants	2,741,505	—	—	—	2,741,505	(2,741,505)	—	(2,741,505)	—	—
Other purposes	7,043,277	145,883	—	—	7,189,160	(7,189,160)	—	(7,189,160)	—	—
Total operating revenues	165,335,868	2,068,047	231,233	1,781,623	169,416,771	7,946,108	—	7,946,108	177,362,879	186,365,252
Operating expenses and transfers:										
Program expenses:										
Instruction	62,826,282	3,797,334	—	—	66,623,616	—	—	—	66,623,616	68,157,212
Research	2,848,611	23,638	—	—	2,872,249	—	—	—	2,872,249	2,975,933
Public service	324,539	46,133	—	—	370,672	—	—	—	370,672	852,734
Academic support	25,358,828	4,238,987	—	—	29,597,815	—	—	—	29,597,815	32,736,860
Student services	16,499,887	1,068,140	—	—	17,568,027	—	—	—	17,568,027	18,378,059
Auxiliary enterprises	14,100,680	3,952,050	—	—	18,052,730	—	—	—	18,052,730	19,800,392
Support expenses:										
Institutional support	33,597,747	2,547,689	186,997	—	36,332,433	—	—	—	36,332,433	36,946,375
Fundraising	2,815,148	233,474	—	—	3,048,622	—	—	—	3,048,622	3,233,130
Total operating expenses	158,371,722	15,907,445	186,997	—	174,466,164	—	—	—	174,466,164	183,080,695
Transfers among unrestricted funds:										
Mandatory transfers out (in)	3,190,000	(3,190,000)	—	—	—	—	—	—	—	—
Nonmandatory transfers out (in)	2,953,011	(3,461,967)	113,570	395,386	—	—	—	—	—	—
Total operating expenses and transfers	164,514,733	9,255,478	300,567	395,386	174,466,164	—	—	—	174,466,164	183,080,695
Change in net assets from operations	821,135	(7,187,431)	(69,334)	1,386,237	(5,049,393)	7,946,108	—	7,946,108	2,896,715	3,284,557
Nonoperating:										
Investment return, net of amount allocated to operations	(301,306)	(312,478)	(3,677)	12,571,697	11,954,236	13,795,802	—	13,795,802	25,750,038	(3,781,129)
Gain (loss) on plant facilities	—	(1,332)	—	—	(1,332)	—	—	—	(1,332)	15,106
Endowment gifts and bequests	—	—	—	—	—	—	1,044,866	1,044,866	1,044,866	975,754
Change in net assets	519,829	(7,501,241)	(73,011)	13,957,934	6,903,511	21,741,910	1,044,866	22,786,776	29,690,287	494,288
Net assets as of beginning of year	10,854,817	233,143,767	1,029,256	40,332,906	285,360,746	36,539,773	41,849,191	78,388,964	363,749,710	363,255,422
Net assets as of end of year	\$ 11,374,646	225,642,526	956,245	54,290,840	292,264,257	58,281,683	42,894,057	101,175,740	393,439,997	363,749,710

See accompanying notes to consolidated financial statements.

MONMOUTH UNIVERSITY

Consolidated Statement of Functional Expenses

Year ended June 30, 2021

(with summarized comparative financial information for the year ended June 30, 2020)

	Program expenses						Support expenses			Total 2021	Total 2020	
	Instruction	Research	Public service	Academic support	Student services	Auxiliary enterprises	Total	Institutional support	Fundraising			Total
Compensation	\$ 43,298,828	871,686	182,390	14,101,733	8,433,329	3,417,211	70,305,177	18,043,609	2,079,180	20,122,789	90,427,966	92,324,087
Fringe benefits	14,882,821	102,901	16,928	4,653,639	3,174,991	1,746,913	24,578,193	6,228,744	364,153	6,592,897	31,171,090	31,696,644
Supplies	949,017	29,441	40,988	1,200,153	575,994	4,371,980	7,167,573	2,254,646	43,441	2,298,087	9,465,660	11,139,623
Travel and entertainment	28,541	19,082	7,235	527,389	28,184	9,732	620,163	363,323	4,712	368,035	988,198	2,803,533
Professional services	1,333,501	1,673,729	55,560	1,712,673	654,164	789,993	6,219,620	5,795,788	196,214	5,992,002	12,211,622	14,301,814
Utilities	1,071,487	14,589	—	938,385	430,759	1,500,905	3,956,125	434,253	69,929	504,182	4,460,307	4,474,344
Property costs	992,101	19,242	—	1,140,667	411,644	274,646	2,838,300	2,070,890	55,755	2,126,645	4,964,945	4,628,434
Other expenses	269,987	117,941	21,438	1,084,189	2,790,822	1,989,300	6,273,677	351,077	1,764	352,841	6,626,518	7,139,491
Depreciation and accretion of asset retirement obligation	3,730,871	23,638	46,133	4,213,026	1,068,140	3,684,508	12,766,316	790,103	233,474	1,023,577	13,789,893	14,011,607
Interest expense	66,462	—	—	25,961	—	267,542	359,965	—	—	—	359,965	561,118
Total functional expenses	\$ 66,623,616	2,872,249	370,672	29,597,815	17,568,027	18,052,730	135,085,109	36,332,433	3,048,622	39,381,055	174,466,164	183,080,695

See accompanying notes to consolidated financial statements.

MONMOUTH UNIVERSITY

Consolidated Statement of Cash Flows

Year ended June 30, 2021

(with comparative financial information for the year ended June 30, 2020)

	<u>2021</u>	<u>2020</u>
Cash flows from operating activities:		
Change in net assets	\$ 29,690,287	494,288
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Noncash items:		
Depreciation expense	13,554,694	13,827,161
Accretion of asset retirement obligation	235,199	184,446
Loss (gain) on plant facilities	1,332	(15,106)
Amortization of deferred charges	28,398	35,256
Net unrealized (gain) loss	(25,182,271)	1,965,271
Amortization of bond premium	43,152	27,696
Change in allowance for doubtful accounts	9,961	2,444
Student loan cancellations	28,919	19,677
Nonoperating items:		
Net realized gain	(4,770,969)	(1,842,857)
Contributions and grants for plant facilities	(320,615)	(669,669)
Contributions to permanent endowment	(1,044,866)	(975,754)
Changes in operating assets and liabilities:		
Decrease (increase) in student accounts receivable	578,766	(737,187)
Decrease (increase) in prepaid expenses	543,571	(203,147)
Decrease (increase) in inventory	135,925	(58,942)
Decrease (increase) in grants and other receivables	1,869,536	(968,767)
Increase in contribution receivable	(1,231,165)	(627,692)
Increase (decrease) in accounts payable	2,184,300	(1,991,417)
Increase in accrued payroll and fringe benefits	4,103,728	2,157,971
Decrease in accrued interest payable	(3,180)	(14,143)
Decrease in deferred revenues	(558,649)	(1,567,289)
Increase in deposits	71,278	8,435
Increase in funds held for others	21,377	11,679
Decrease in student loan grants refundable	(427,561)	(613,008)
Net cash provided by operating activities	<u>19,561,147</u>	<u>8,449,346</u>
Cash flows from investing activities:		
Proceeds from sales of investments	65,680,339	86,793,404
Purchases of investments	(83,130,674)	(86,001,616)
Student loans granted	(272,748)	(175,500)
Student loans collected	596,312	753,330
Purchases of land, buildings, and equipment	(3,815,139)	(4,301,974)
Net cash used in investing activities	<u>(20,941,910)</u>	<u>(2,932,356)</u>
Cash flows from financing activities:		
Payment of notes payable	(204,028)	(692,200)
Payment of mortgage notes payable	(2,618,999)	(3,349,266)
Cash received for plant facilities	455,634	1,116,131
Cash received for permanent endowment	1,510,373	1,281,524
Net cash used in financing activities	<u>(857,020)</u>	<u>(1,643,811)</u>
Net (decrease) increase in cash and cash equivalents	<u>(2,237,783)</u>	<u>3,873,179</u>
Cash and cash equivalents as of beginning of year	<u>18,377,852</u>	<u>14,504,673</u>
Cash and cash equivalents as of end of year	\$ <u>16,140,069</u>	<u>18,377,852</u>
Supplemental disclosure of cash flow information:		
Increase in accounts payable for capital	\$ 156,682	—
Interest paid	364,968	577,085

See accompanying notes to consolidated financial statements.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

(1) Organization and Summary of Significant Accounting Policies

Organization

Monmouth University is a private, comprehensive institution of higher learning at the undergraduate and graduate levels committed to service in the public interest and to the enhancement of the quality of life. Monmouth University is composed of eight schools, the Wayne D. McMurray School of Humanities and Social Sciences, the Leon Hess Business School, the School of Education, the School of Social Work, the School of Science, the Marjorie K. Unterberg School of Nursing and Health Studies, the Graduate School, and the Honors School. Monmouth University's commitment is to provide a learning process and environment, which enables individuals to pursue their educational goals and realize their full potential.

Bruce Springsteen Archives and Center for American Music Corporation

On November 27, 2017, the University established a nonprofit tax-exempt corporation, supporting organization called the Bruce Springsteen Archives and Center for American Music Corporation (the Springsteen Center). The purposes of the Springsteen Center include housing an expansive archive to preserve and promote the legacy of Bruce Springsteen and his role in the history of American music, housing both the University's and Bruce Springsteen's collections, creating an open and inviting exhibition space to permanently showcase such collections as well as other collections relating to American music, and creating academic, performance, and exhibit space enabling the Springsteen Center to become a major international scholarly resource for academic researchers and music historians. The Springsteen Center is an organization described under Section 501(c)(3) of the Internal Revenue Code (the Code) and, therefore, is exempt from federal income taxes under Sections 501(c)(3) and 509(a) of the Code on income generated by activities that are substantially related to its tax-exempt purposes.

Significant accounting policies followed by Monmouth University and the Springsteen Center (the University) are set forth as follows.

Summary of Significant Accounting Policies

(a) Basis of Presentation

The consolidated financial statements of the University have been prepared on the accrual basis and in accordance with U.S. generally accepted accounting principles (U.S. GAAP) and include the accounts of the University and the Springsteen Center. For financial reporting purposes, U.S. GAAP requires that resources be classified into two categories based on the existence or absence of donor-imposed restrictions. Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. In the accompanying consolidated financial statements, net assets have been classified into the following two categories: without donor restrictions and with donor restrictions.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

Net assets without donor restrictions are presented in total with the following subclassifications: available for operations, designated for or investment in plant, designated for loan programs, and held for long-term investment. Net assets with donor restrictions are presented with the following subclassifications: restricted by purpose or time and restricted in perpetuity. Net assets with donor restrictions-restricted by purpose or time are net assets subject to donor-imposed stipulations that will be met by actions of the University and/or by the passage of time. Net assets with donor restrictions-restricted in perpetuity are net assets subject to donor-imposed stipulations that must be maintained permanently by the University. Generally, the donors of these assets permit the University to use all or part of the income earned on related investments for general or specific purposes.

Revenues are reported as increases in net assets without donor restrictions unless their use is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Realized and unrealized gains and losses on investments, and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expiration of purpose or time restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

(b) Other Significant Accounting Policies

Other significant accounting policies followed in the preparation of the accompanying consolidated financial statements are outlined below:

1. Contributions, including unconditional promises to give, are initially recognized at fair value as revenues in the period received. A contribution is conditional if the agreement includes both a barrier that must be overcome for the recipient to be entitled to the assets transferred and a right of return for the transferred assets or a right of release of the promisor's obligation to the transferred assets. Conditional promises to give are not recognized until they become unconditional, that is, when the barriers on which they depend are met. Contributions of assets other than cash are recorded at their estimated fair value. The fair value of pledges of contributions to be received after one year are discounted. Amortization of discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. An allowance for uncollectible contributions receivable is provided based upon management's judgment including such factors as prior collection history, type of contribution, and nature of fundraising activity.

Contributions received with donor-imposed restrictions that are met in the same year as received are reported as revenues of net assets with donor restrictions-restricted by purpose or time and reclassified to net assets without donor restrictions as the restrictions are met.

Contributions of cash or other assets to be used to acquire long-lived assets are reported as revenues of net assets with donor restrictions-restricted by purpose and time and reclassified to net assets without donor restrictions when the long-lived asset is put into service or in the case of construction, when the project is completed.

Contributions of art work, historical treasures, and similar assets, whether part of a collection or not, whose quoted market price or independent appraisal is \$1,000 or more are recorded as revenue and capitalized, but not depreciated.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

2. Student tuition and fees are recorded as revenue during the year in which the related academic services are rendered. Auxiliary enterprises primarily consist of student housing, dining services, and bookstore operations. Auxiliary enterprises expenses include direct administration and general costs related to their operations as well as interest and depreciation. Performance obligations for housing and dining services are delivered over the academic terms. Consequently, revenue from housing and dining services is recognized ratably as services are rendered. Payments for student tuition and fees received in advance of services to be rendered are recorded as deferred revenue.
3. Revenue from government grants and contracts is recognized when allowable expenditures are incurred and conditions under the agreements have been met.
4. Income on endowment investments including realized and unrealized gains and losses is reported as net assets with donor restrictions-restricted in perpetuity, if the terms of the gift require that they be added to the principal of a permanent endowment fund; as net assets with donor restrictions-restricted by purpose or time, if the terms of the gift impose restrictions on the use of the income or if income on endowments has not been appropriated for expenditure; and as net assets without donor restrictions in all other cases. Income on nonendowment investments including realized and unrealized gains and losses is classified as net assets without donor restrictions unless restricted by the donor.
5. Costs related to obtaining mortgage debt are capitalized as deferred charges and amortized over the term of the related debt using the straight-line method. When a loan is paid off in full, any unamortized financing costs are expensed.
6. Land, buildings, and equipment with a useful life of more than one year and a cost of \$1,000 or more are capitalized and stated at cost at date of acquisition or fair value at date of donation, less accumulated depreciation computed on a straight-line basis over their estimated useful lives beginning in the fiscal year following the year placed into service (buildings, 30.5 years; improvements, 15 years; and equipment, 3–20 years).
7. The cost of library books is charged to operating expenses in the year of purchase and is not capitalized.
8. Inventory consists of bookstore merchandise and is recorded at the lower of cost (first-in, first-out basis) or market.
9. Deferred revenues include payments for student tuition and fees related to academic terms that take place in the next fiscal year, other amounts for which the University has not yet fulfilled its obligations, and grants received in advance of incurring related expenses. Such amounts are recorded as revenues when the related services are performed or obligations are satisfied.
10. Grants receivable represent amounts expended but unreimbursed under certain grants awarded to the University.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

11. Investments in marketable securities are stated at fair value based on quoted market prices. Investments in real estate are stated at appraised market values. Investments in funds that have a readily determined fair value and are deemed to be actively traded are stated at fair value based on the net asset value (NAV) published by the external investment managers. Investments in funds that do not have a readily determinable fair value are valued at NAV provided by external fund managers as the practical expedient to fair value. NAVs are reviewed and evaluated by University management for reasonableness.
12. Operations and maintenance expense, interest expense, and depreciation expense are allocated to the appropriate functional categories. The consolidated financial statements report certain categories of expenses that are attributable to one or more programs and supporting functions of the University. These expenses include depreciation, interest, accretion, federal work study compensation, operation and maintenance of plant, salary, and fringe benefits of senior administrative personnel and the administration and staff of the division of University Advancement. These expenses are allocated using a variety of cost allocation techniques, including physical inventory, square footage, direct association or use, and time and effort. Within the consolidated statement of functional expenses, supplies consists of postage and shipping, recruiting and advertising, dining and food services, and supplies. Other expenses consists of library materials (academic support), bookstore materials, and other expenses, such as the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) student emergency aid (student services).
13. Student loan grants refundable represent advances from the federal government, which are repayable to the federal government upon discontinuance of the loan program and, thus, are reflected as liabilities on the consolidated statement of financial position.
14. Cash equivalents include investments with original maturities of three months or less, and include money market funds, except those included in short- and long-term investments, and investments whose use is restricted.
15. The statement of activities distinguishes between operating and nonoperating activities. Nonoperating activities of the University reflect gifts and donations of a permanent nature to be used by the University to generate a return that will support operations, gains and losses on the disposal of assets, as well as investment return in excess of or less than the spending policy (notes 2 and 9).
16. The University participates in the following three types of split-interest agreements: charitable remainder trusts, charitable gift annuities, and pooled (life) income funds. Charitable remainder trusts are recorded at net present value in the consolidated statement of financial position as contributions receivable and amount to \$2,500,686 and \$2,443,495 at June 30, 2021 and 2020, respectively. Charitable gift annuities are recorded at fair value in the consolidated statement of financial position as long-term investments. The present value of estimated payments to annuitants is recorded as accounts payable using discount rates ranging from 1.2% to 6.2%. The State of New Jersey requires the University to maintain a reserve fund that is the higher of (1) \$100,000 or (2) 110% of the estimated remainder value of the outstanding gift annuity agreements. Pooled (life) income funds are recorded at fair value in the consolidated statement of financial position as long-term investments.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

Donor restricted contribution revenue is measured at the fair value of assets received under split-interest agreements, discounted for a term equal to the life expectancy of the donor or the term of the charitable remainder trust, and recorded at the time of receipt. There were no new split interest agreements received during 2021. The difference between the fair value of the assets received and the revenue recognized is recorded as deferred revenue in the consolidated statement of financial position. Changes in the life expectancy of the donor or beneficiary, amortization of the discount, and other changes in the estimates of future payments relating to the above split-interest agreements are recorded as private gifts and grants revenue in the consolidated statement of activities.

(c) *Prior Year Comparative Financial Information*

The consolidated statements of financial position, activities, functional expenses, cash flows, and certain notes are presented with prior year summarized comparative financial information. The absence of certain required financial information does not constitute a presentation in conformity with U.S. generally accepted accounting principles. Accordingly, such information should be read in conjunction with the University's consolidated financial statements as of and for the year ended June 30, 2020, from which the summarized comparative information was derived.

(d) *Use of Estimates*

The preparation of consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The most significant assumptions relate to fair value of alternative investments, estimated depreciable lives, allowance for doubtful accounts, asset retirement obligations, classification of net assets, classification of functional expenses, and discounting of contributions receivable. Actual results could differ from those estimates.

(e) *Asset Retirement Obligation*

The University recognizes the fair value of a liability for legal obligations associated with asset retirements in the period in which the obligation is incurred if a reasonable estimate of the fair value of the obligation can be made. When the liability is initially recorded, the University capitalizes the cost of the asset retirement obligation by increasing the carrying amount of the related long-lived asset. The liability is accreted to its present value each period, and the capitalized cost associated with the retirement obligation is depreciated over the useful life of the related asset. Upon settlement of the obligation, any difference between the cost to settle the asset retirement obligation and the liability recorded is recognized as a gain or loss in the consolidated statement of activities.

(f) *Income Taxes*

The University is an organization described under Section 501(c)(3) of the Internal Revenue Code (the Code) and, therefore, is exempt from federal income taxes under Section 501(a) of the Code on income generated by activities that are substantially related to its tax-exempt purpose.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

There are certain transactions that could be deemed unrelated business income and could result in a tax liability. Management reviews transactions to estimate potential tax liabilities using a more likely than not threshold. It is management's estimation that there are no material tax liabilities that need to be recorded.

(g) Recent Accounting Pronouncement

During 2021, the University adopted Financial Accounting Standards Board Accounting Standards Update (ASU) No. 2014-09 – *Revenue from Contracts with Customers (Topic 606)*, as amended. This ASU provides the framework for recognizing revenue and applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. Analysis of the provisions in this standard resulted in no changes in the way the University recognizes revenue, with no effect on net assets or previously issued consolidated financial statements.

(h) Future Accounting Standards

The Financial Accounting Standards Board (FASB) issued ASU No. 2016-02, *Leases (Topic 842)*, which requires all lessees to recognize all leases, including operating leases, on the consolidated statement of financial position via a right of use asset and lease liability, unless the lease is a short term lease. The University is currently evaluating the impact of this ASU and plans to adopt ASU No. 2016-02 for the year ending June 30, 2023.

(2) Investments and Fair Value

Investments are included in two categories of assets in the consolidated statement of financial position: short-term investments comprise unexpended operating and plant funds; and long-term investments comprise both endowment funds restricted in perpetuity and those funds functioning as endowment.

The Investment Committee of the Board of Trustees establishes investment pools, sets policy and asset allocation guidelines for investment of the various funds, determines spending rates, and selects external professional investment managers. External investment managers have authority for determining investment strategy, security selection, and timing within the approved policy.

The objective of the operating and unexpended plant fund investments is to maximize income while preserving principal value and maintaining liquidity to meet University needs. These funds are invested in U.S. dollar denominated fixed income securities of domestic and foreign entities. The objective of the endowment fund investments is to achieve long-term capital appreciation within prudent risk restraints. Endowment funds may be invested in equity and fixed income mutual funds, commodities, real estate and alternative investment strategies including hedge, private equity, and distressed debt.

The University's investments are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statement of financial position.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A fair value hierarchy was established, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value are:

- Level 1 – Inputs are quoted prices or published net asset values in active markets for identical assets and liabilities that the University has the ability to access at the measurement date.
- Level 2 – Inputs are other than quoted prices or published net asset values in level one such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 – Inputs that are unobservable and investments in investees, which may not permit redemption at net asset value (or equivalent) at the measurement date. Inputs may include recent transactions, earnings forecasts, market multiples, future cash flows, and other factors.

An investment's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The majority of the University's long-term investments are invested with the Commonfund for Nonprofit Organizations (Commonfund). Commonfund is a tax-exempt membership corporation that operates the endowment funds for the benefit of institutions eligible for membership in the Commonfund. The University's interests in these funds are reported at NAV.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

The following tables present the fair value hierarchy for the University's investments, which are reported at fair value and their redemption/liquidation features at June 30, 2021 and 2020:

	2021				Redemption or liquidation	Days' notice
	Fair value	Level 1	Level 2	Level 3		
Investments:						
Short-term investments:						
Corporate bonds	\$ 56,319,874	—	56,319,874	—	Daily	1
U.S. government and agencies	9,641,711	9,641,711	—	—	Daily	1
Solar energy credits	23,190	23,190	—	—	Daily	1
Subtotal short-term investments	<u>65,984,775</u>	<u>9,664,901</u>	<u>56,319,874</u>	<u>—</u>		
Long-term investments:						
Global natural resources index fund	4,888,192	4,888,192	—	—	Daily	2
S&P 500 index fund	1,926,178	1,926,178	—	—	Daily	2
Other funds	1,620,186	1,620,186	—	—	Daily	1
Cash equivalents	930,771	930,771	—	—	Daily	1
Bond index fund	745,259	745,259	—	—	Daily	2
Real property (2)	330,000	—	330,000	—	Illiquid	Not applicable
Other	54,861	—	—	54,861	Illiquid	Not applicable
Subtotal investments at fair value	<u>\$ 19,775,487</u>	<u>56,649,874</u>	<u>54,861</u>			
Investment funds reported at NAV (or its equivalent):						
Primarily domestic equity	34,014,707					
Non-U.S. equity	25,975,958				Monthly	5 (3)
Primarily domestic fixed-income	12,769,810				Monthly	5 (4)
Hedge	13,339,704				Weekly	5 (5)
Global credit	13,339,704				Quarterly	65 (6)
Global credit	7,832,792				Daily	90 (7)
U.S. REIT	4,691,404				Monthly	5 (8)
Limited partnerships (1):						
Private equity and venture capital	17,448,065				Illiquid	Not applicable (9)
Real estate	7,392,373				Illiquid	Not applicable (10)
Natural resources	3,630,459				Illiquid	Not applicable (11)
Private credit	1,512,585				Illiquid	Not applicable (12)
Other	31,426				Illiquid	Not applicable
Subtotal long-term investments	<u>139,134,730</u>					
	<u>\$ 205,119,505</u>					

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

	2020				Redemption or liquidation	Days' notice
	Fair value	Level 1	Level 2	Level 3		
Investments:						
Short-term investments:						
Corporate bonds	\$ 42,897,606	—	42,897,606	—	Daily	1
U.S. government and agencies	7,152,555	7,152,555	—	—	Daily	1
Solar energy credits	51,301	51,301	—	—	Daily	1
Subtotal short-term investments	<u>50,101,462</u>	<u>7,203,856</u>	<u>42,897,606</u>	<u>—</u>		
Long-term investments:						
U.S. REIT index fund	3,591,193	3,591,193	—	—	Daily	2
Global natural resources index fund	3,382,126	3,382,126	—	—	Daily	2
Other funds	1,417,059	1,417,059	—	—	Daily	1
Cash equivalents	957,396	957,396	—	—	Daily	1
Real property (2)	270,000	—	270,000	—	Illiquid	Not applicable
Other	51,635	—	—	51,635	Illiquid	Not applicable
Subtotal investments at fair value		<u>\$ 16,551,630</u>	<u>43,167,606</u>	<u>51,635</u>		
Investment funds reported at NAV (or its equivalent):						
Primarily domestic equity	29,035,007				Monthly	5 (3)
Non-U.S. equity	21,067,526				Monthly	5 (4)
Primarily domestic fixed-income	12,907,029				Weekly	5 (5)
Hedge	10,294,987				Quarterly	65 (6)
Global credit	6,499,627				Daily	90 (7)
Limited partnerships (1):						
Private equity and venture capital	9,083,802				Illiquid	Not applicable (9)
Real estate	5,565,244				Illiquid	Not applicable (10)
Natural resources	2,523,264				Illiquid	Not applicable (11)
Private credit	951,312				Illiquid	Not applicable (12)
Other	60,413				Illiquid	Not applicable
Subtotal long-term investments	<u>107,657,620</u>					
	<u>\$ 157,759,082</u>					

(1) These funds are illiquid, limited partnerships that in general do not offer access to redemptions during the life of the partnership. Some of the partnerships allow a portion of the investment to be redeemed during the life of the partnership subject to certain restrictions. Estimated partnership end dates range from 2021 to 2035. The partnerships are subject to potential extensions (up to five years) of the final termination date.

(2) Redemption is subject to the terms of the related gift instrument/life estate.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

- (3) Global equity fund which provides broad exposure to global opportunistic stock selectors. The fund allocates assets across a diversified portfolio of common stocks and equity-linked securities of companies in the global public equity markets. The fund is unconstrained by geography, strategy, and market capitalization. The benchmark of the fund is the MSCI All Country World Index.
- (4) This category includes non-US holdings within the global equity fund, which is described in paragraph (3) above.
- (5) High quality bond fund which invests in investment grade U.S. fixed-income securities.
- (6) Hedge fund which allocates assets among event-driven, credit, equity market neutral, and absolute return investment strategies with a long-term objective of outperforming three-month Treasury Bills by more than 400 basis points annually, net of fees and expenses.
- (7) Global credit fund which invests primarily in fixed-income securities including global sovereign debt, dollar-denominated high-yield bonds and bank loans, nonagency residential mortgages, CMBS, ABS, and other structured credit instruments with an object of exceeding the performance of the ICE Bank of America Merrill Lynch High Yield Master II Index.
- (8) U.S REIT fund which invests primarily in publicly traded REITS as well as other related U.S. and non-U.S. securities and derivatives with an objective to outperform the FTSE Nareit All Equity REIT Index over a full market cycle.
- (9) This category includes domestic and international private equity and venture capital funds.
- (10) This category includes three real estate funds that employ a variety of strategies. One fund invests in a diversified portfolio of open-end, third-party investment funds, which focus on core real estate investing. Another fund invests in value-add, distressed, and opportunistic private real estate funds focusing on a strategy of noncore real estate investing. The third fund focuses on noncore real estate investments including joint venture commercial and residential properties for development/redevelopment, public and private REITs and operating companies, mortgage debt, collateralized MBS, distressed or value-added real estate situations, international, and domestic properties.
- (11) Natural resource funds which invest primarily in other limited partnerships, which in turn make oil, gas, and other natural resource related investments with the objective of obtaining long-term growth of capital.
- (12) Private credit fund which invests primarily in U.S. corporate middle market direct lending with some exposure to other private credit opportunities.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

The following table presents the University's activity for the fiscal years ended June 30, 2021 and June 30, 2020 for assets measured at fair value using unobservable inputs (Level 3):

		<u>Other</u>
Fair value at June 30, 2019	\$	51,172
Net unrealized gains		<u>463</u>
Fair value at June 30, 2020		51,635
Net unrealized gains		<u>3,226</u>
Fair value at June 30, 2021	\$	<u><u>54,861</u></u>

At June 30, 2021, the University's outstanding capital commitments relating to investments totaled \$19,066,439 which, primarily relate to the limited partnership investments. The estimated capital call amounts for the next five fiscal years and thereafter are summarized in the table below:

		<u>Amount</u>
Fiscal year:		
2022	\$	2,840,567
2023		2,038,792
2024		1,980,917
2025		1,980,917
2026		1,890,792
Thereafter		<u>8,334,454</u>
Total	\$	<u><u>19,066,439</u></u>

The University has an investment return spending policy on pooled investments. The spending rate may be adjusted by the governing board to reflect current conditions in maintaining a prudent spending policy. The currently approved formula for annual spending uses a 36-month average fair value and applies a 5% spending rate to the average. Pooled investment income and realized and unrealized gains or losses are allocated to operations at the University's spending policy amount. Remaining pooled investment return is allocated to nonoperating. Investment income from nonpooled investments is allocated to operations and realized and unrealized gains or losses are allocated to nonoperating.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

(3) Receivables

Receivables consist of the following as of June 30, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Student accounts receivable	\$ 4,825,630	5,404,396
Less allowance for doubtful accounts	<u>(3,402,289)</u>	<u>(3,310,251)</u>
Student accounts receivable, net	<u>\$ 1,423,341</u>	<u>2,094,145</u>
Grants and other receivables	\$ 2,028,671	3,898,207
Less allowance for doubtful accounts	<u>(16,063)</u>	<u>(87,671)</u>
Grants and other receivables, net	<u>\$ 2,012,608</u>	<u>3,810,536</u>
Contributions receivable are scheduled to be collected in:		
Less than one year	\$ 1,998,764	1,835,879
One–five years	1,937,661	1,567,990
More than five years	<u>6,074,871</u>	<u>5,949,591</u>
	10,011,296	9,353,460
Less present value discount at rates ranging from 2.3% to 5.5%	<u>(2,082,299)</u>	<u>(2,055,102)</u>
Less allowance for doubtful accounts	<u>(55,035)</u>	<u>(54,504)</u>
Contributions receivable, net	<u>\$ 7,873,962</u>	<u>7,243,854</u>
Student loans receivable	\$ 4,417,356	4,769,839
Less allowance for doubtful accounts	<u>(1,001,000)</u>	<u>(1,012,000)</u>
Student loans receivable, net	<u>\$ 3,416,356</u>	<u>3,757,839</u>

There are eight and nine donors that have contributions receivable that represent 80% and 69% of the above gross contributions receivable at June 30, 2021 and 2020, respectively. Additionally, one donor accounted for 48% and 19% of the total private gifts and grants revenue during fiscal years 2021 and 2020, respectively.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

(4) Land, Buildings, and Equipment, and Construction in Progress

(a) Land, Buildings, and Equipment

Land, buildings, and equipment consist of the following as of June 30, 2021 and 2020:

	2021	2020
Land	\$ 17,726,527	17,726,527
Buildings	242,698,113	242,698,113
Improvements	118,218,003	116,518,737
Equipment	34,000,697	32,727,234
	412,643,340	409,670,611
Less accumulated depreciation	(213,913,157)	(200,413,847)
	\$ 198,730,183	209,256,764

(b) Construction in Progress

Construction in progress consists of the following projects as of June 30, 2021 and 2020:

	2021	2020
Athletics Training Facility	\$ 95,900	95,900
Northwest Campus Development	386,451	253,344
Monmouth Park Corporate Center (MPCC) Simulation Lab	—	555,469
Marine & Environmental Field Station	104,538	104,538
Bruce Springsteen Center	227,690	200,583
Police Headquarters	44,673	28,986
Golf House	13,161	13,161
Doherty House	1,960	6,299
Monmouth Park Corporate Center (MPCC) Occupational Therapy Lab	335,420	—
Resident Halls-Pinewood/Elmwood	165,660	—
Dining Hall HVAC	35,215	—
Great Hall Coffee Shop & Netting	252,003	—
Student Center HVAC	537,631	—
Parton Broadcasting	42,744	—
Elevator Upgrades	—	42,390
	\$ 2,243,046	1,300,670

Commitments outstanding on projects included in construction in progress as of June 30, 2021 amounted to approximately \$1,785,000. The Monmouth Park Corporate Center (MPCC) Occupational Therapy Lab, Dining Hall HVAC replacement, Pinewood and Elmwood Resident Hall renovations, the Great Hall enhancements, Student Center HVAC replacement, and the Parton Broadcasting Center

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

projects are all expected to be completed during fiscal year 2022. The remaining projects are multi-year projects impacting campus development, as well as Academic and Athletic Programs.

(5) Notes Payable and Mortgage Notes Payable

On November 30, 2012, the University closed on the purchase of the Diplomat Apartments, later to be renamed by the University, The Bluffs. The University was previously leasing the majority of the apartments in the complex for additional student residence hall space. The purchase price of the Diplomat Apartments was \$15,200,000. The Apartment Complex was purchased using \$6,000,000 of proceeds from a mortgage with the seller, Brott Realty, LLC, \$2,706,655 of proceeds from a mortgage with the Anthony J. Bardaro Trust, and the remainder of the funding coming from University funds.

On March 1, 2019, the University closed on the purchase of a house located on Cedar Avenue, adjacent to the main campus. The purchase price was \$1,900,000 of which the University paid \$1,410,000. The balance of \$490,000 was due and paid to the sellers in full in January 2020. There is no interest on the note.

A summary of notes and mortgage payable as of June 30, 2021 and 2020 is as follows:

Description	Maturity date	Interest rate	Amounts outstanding at June 30	
			2021	2020
Notes payable:				
New Jersey Education Facilities Authority:				
Higher Education Capital Improvement Fund, Series 2002 (a)	2023	3.00%–5.25%	\$ 861,858	1,008,859
Higher Education Capital Improvement Fund, Series 2016 (b)	2037	3.00%–5.50%	1,365,966	1,421,170
Net unamortized premium			28,263	30,086
Total notes payable			<u>2,256,087</u>	<u>2,460,115</u>
Mortgage payable:				
OceanFirst Bank (c)	2021	5.88 %	—	1,902,587
Brott Realty (d)	2028	5.50	3,208,971	3,608,767
Anthony J. Bardaro Trust (e)	2023	5.50	479,349	795,965
Total mortgage payable			<u>3,688,320</u>	<u>6,307,319</u>
Total notes and mortgage payable			<u>\$ 5,944,407</u>	<u>8,767,434</u>

(a) The University was allocated \$4,587,539 of funding through the NJEFA Higher Education Capital Improvement Fund, Series 2002 A for the purpose of addressing deferred maintenance and other specific capital needs. The University is required to repay 50% or \$2,293,769 plus interest. Payments

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

of principal began August 2006. In July 2016, the debt was partially refunded by the NJEFA Series 2016 A, resulting in additional principal of \$55,526. There were no extensions to the life of the debt.

- (b) The University was allocated \$3,184,500 of funding through the NJEFA Higher Education Capital Improvement Fund, Series 2016 B for the purpose of assistance in funding the renovation and addition of the Edison Science Building. The University is required to repay 50% or \$1,592,250, net of debt premium of \$35,557, plus interest. The debt premium will be amortized over the life of the debt. Payments of principal began August 2017.
- (c) The proceeds of the OceanFirst Bank \$20,000,000 mortgage loan were used to refinance temporary financing for the construction of new student housing and to refund and defease NJEFA Bonds 1993 Series A, 1997 Series C, and 1998 Series C. The final principal and interest payment for the loan was due and paid in April 2021.
- (d) The proceeds of the Brott Realty, LLC \$6,000,000 mortgage loan were used to finance the purchase of the Diplomat Apartment complex. The mortgage with Brott Realty, LLC holds a lien on the Diplomat Apartments. The principal may not be prepaid in part and shall be prepayable in whole only with the simultaneous payment of the following prepayment premium:

From January 1, 2019 to December 31, 2022	\$	2,000,000
From January 1, 2023 and thereafter		—

- (e) The proceeds of the Anthony J. Bardaro Trust mortgage were used to finance the purchase of the Diplomat Apartments complex. The mortgage with Anthony J. Bardaro Trust holds a lien on the Diplomat Apartments that is subordinate to the Brott Realty, LLC lien. The principal may not be prepaid in part and shall be prepayable in whole only with the simultaneous payment of the following prepayment premium:

From January 1, 2019 to November 29, 2022	\$	900,000
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MONMOUTH UNIVERSITY
Notes to Consolidated Financial Statements
June 30, 2021
(with comparative financial information as of June 30, 2020)

Total debt service payments due over the next five years and thereafter applicable to all of the above described notes and mortgage notes payable are as follows:

	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
Year ending June 30:			
2022	\$ 1,238,855	270,530	1,509,385
2023	1,089,911	214,731	1,304,642
2024	535,439	177,691	713,130
2025	565,165	148,158	713,323
2026	595,868	117,329	713,197
Thereafter	<u>1,890,906</u>	<u>365,195</u>	<u>2,256,101</u>
Subtotal	5,916,144	1,293,634	7,209,778
Net unamortized premium	<u>28,263</u>	—	<u>28,263</u>
Total	<u>\$ 5,944,407</u>	<u>1,293,634</u>	<u>7,238,041</u>

(6) Operating Leases

The University is obligated under two non-cancellable operating leases for off-campus programs with initial or remaining terms in excess of one year. The first lease is for the rental of approximately 2,500 square feet of space through June 30, 2022 with no periodic rent escalation. The second lease is for 70,000 square feet of space through June 30, 2030 and includes periodic rent escalation of 1%. This lease is for approximately 70,000 square feet of facilities space includes a right of first refusal purchase option. In addition, effective January 1, 2021 approximately 8,900 square feet of the leased space is shared with a third party who partners with the University as part of a Collaboration Agreement. The Agreement includes provisions for reimbursement to the University for a portion of rent and other expenses. The term of the Agreement is for ten years with an additional five year renewal option. The third party has the option to terminate the Agreement following the fifth anniversary of the rent reimbursement commencement date. This Agreement includes provisions for rent reimbursement escalation of between approximately 1% and 2.5%.

Rental expense was \$1,528,653 (which is net of \$59,904 in rental reimbursements from a third party) and \$1,793,336 during 2021 and 2020, respectively.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

The required minimum lease payments at June 30, 2021 are as follows:

Year ending June 30:		
2022	\$	1,650,641
2023		1,612,579
2024		1,648,865
2025		1,673,563
2026		1,709,966
Thereafter		<u>7,134,302</u>
	\$	<u>15,429,916</u>

The total required minimum rent reimbursements from a third party at June 30, 2021 are as follows:

Year ending June 30:		
2022	\$	102,076
2023		103,713
2024		105,923
2025		108,149
2026		110,392
Thereafter		<u>—</u>
	\$	<u>530,253</u>

(7) Retirement Plans

(a) Pension Plans

The University offers a defined-contribution retirement plan with Teachers Insurance and Annuity Association (TIAA), College Retirement Equities Fund (CREF), Equitable Financial Services, and Fidelity Investments, which provide for the purchase of annuities and/or investments for employees.

Employees of the University are eligible to participate in the Plan and elect to have deferrals made on their behalf immediately upon hire. Employees who satisfy the eligibility criteria for their employee classification and contribute a minimum of 5% of eligible compensation are eligible to receive employer contributions. The University will contribute 8% of each faculty member's total compensation beginning the first day of the month following the completion of one year of service. For administrators, staff, police, and facilities employees, the University will contribute 8% of total compensation beginning the first day of the month following the completion of two years of service.

The University's policy is to fund pension costs accrued. There is no past service liability. Pension expense under these plans aggregated \$5,388,762 and \$5,468,617 for the years ended June 30, 2021 and 2020, respectively.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

(b) Postretirement Plan

The University is required to recognize the total accumulated postretirement benefit obligation for the University's retiree healthcare plan.

The accumulated postretirement benefit obligation as of June 30, 2021 and 2020 is \$1,697,643 and \$1,767,281, respectively, and is recorded in accrued payroll and fringe benefits in the consolidated statement of financial position.

(8) Net Assets

Net assets with donor restrictions – restricted by purpose or time as of June 30, 2021 and 2020 consist of contributions and other unexpended revenues and gains available for the following purposes:

	<u>2021</u>	<u>2020</u>
Construction	\$ 1,019,588	736,094
Scholarships	6,878,924	6,798,427
Faculty chairs	4,722,205	4,494,375
Instruction	734,694	718,791
Research	1,420,898	1,655,242
Public service	2,393,022	476,676
Academic support	6,111,401	5,611,419
Institutional support*	6,223,535	1,280,370
Time restricted	27,929,549	14,033,562
Operation and maintenance of plant	498,758	422,310
Other	349,109	312,507
	<u>\$ 58,281,683</u>	<u>36,539,773</u>

* As of June 30, 2021 and 2020, Institutional support includes \$6,168,914 and \$1,266,996, respectively, of net assets with donor restrictions – restricted by purpose for the Springsteen Center.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

Net assets with donor restrictions – restricted in perpetuity as of June 30, 2021 and 2020 consist of endowment contributions from donors with income to be used primarily for the following purposes:

	<u>2021</u>	<u>2020</u>
Scholarships	\$ 21,676,777	20,896,180
Faculty chairs	7,074,277	7,074,277
Instruction	579,984	579,984
Academic support	11,523,514	11,282,888
Operation and maintenance of plant	1,283,058	1,283,058
Student service	295,595	295,595
Other	<u>460,852</u>	<u>437,209</u>
	<u>\$ 42,894,057</u>	<u>41,849,191</u>

(9) Endowment

The University’s endowment consists of 339 individual funds at June 30, 2021 established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

(a) Interpretation of Relevant Law

The University’s Board of Trustees has interpreted the New Jersey Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. The University classifies as net assets with donor restrictions – restricted in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions-restricted in perpetuity is classified as net assets with donor restrictions-restricted by purpose and time until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the University considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

(5) The expected total return from income and the appreciation of investments

(6) Other resources of the organization

(7) The investment policies of the organization

Endowment net assets consist of the following at June 30, 2021 (in thousands):

		Without donor restrictions – held for long-term investment	With donor restrictions – restricted by purpose or time	With donor restrictions – restricted in perpetuity	Total
Donor-restricted endowment funds	\$	—	41,159	42,894	84,053
Board-designated endowment funds		<u>53,917</u>	<u>—</u>	<u>—</u>	<u>53,917</u>
Total endowed net assets	\$	<u><u>53,917</u></u>	<u><u>41,159</u></u>	<u><u>42,894</u></u>	<u><u>137,970</u></u>

Endowment net assets consist of the following at June 30, 2020 (in thousands):

		Without donor restrictions – held for long-term investment	With donor restrictions – restricted by purpose or time	With donor restrictions – restricted in perpetuity	Total
Donor-restricted endowment funds	\$	—	26,558	41,849	68,407
Board-designated endowment funds		<u>40,056</u>	<u>—</u>	<u>—</u>	<u>40,056</u>
Total endowed net assets	\$	<u><u>40,056</u></u>	<u><u>26,558</u></u>	<u><u>41,849</u></u>	<u><u>108,463</u></u>

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

Changes in endowment net assets for the years ended June 30, 2021 and 2020 are as follows (in thousands):

	Without donor restrictions – held for long-term investment	With donor restrictions – restricted by purpose or time	With donor restrictions – restricted in perpetuity	Total
Endowment net assets, June 30, 2019	\$ 39,754	28,470	40,873	109,097
Investment return:				
Investment income, net	\$ 502	695	—	1,197
Net depreciation	(338)	(515)	—	(853)
Total investment return	164	180	—	344
Contributions	—	158	976	1,134
Appropriation of endowment assets for expenditures	(1,997)	(2,824)	—	(4,821)
Transfer from funds available for operations	2,000	—	—	2,000
Unspent appropriation returned to principal	135	574	—	709
Endowment net assets, June 30, 2020	40,056	26,558	41,849	108,463
Investment return:				
Investment income, net	385	571	—	956
Net depreciation	14,135	16,298	—	30,433
Total investment return	14,520	16,869	—	31,389
Contributions	—	217	1,045	1,262
Appropriation of endowment assets for expenditures	(2,192)	(3,055)	—	(5,247)
Transfer from funds available for operations	1,500	—	—	1,500
Unspent appropriation returned to principal	33	570	—	603
Endowment net assets, June 30, 2021	\$ 53,917	41,159	42,894	137,970

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

(b) Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the University to retain as a fund of perpetual duration. Deficiencies of this nature that are reported in net assets with donor restrictions. As of June 30, 2021 and 2020, 3 and 64 funds with an original gift of \$35,000 and \$14,221,182 were “underwater” by approximately \$426 and \$159,000, respectively. These amounts consist of both donor-restricted and board designated endowment funds.

(c) Return Objectives and Risk Parameters

The University has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period as well as board-designated funds. Under this policy, as approved by the Board of Trustees, endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of various benchmark indices while assuming a moderate level of investment risk. The University expects its endowment funds, over time, to provide an average rate of return of the annual spending rate of 5% plus inflation and a growth factor annually. Actual returns in any given year may vary from this amount.

(d) Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the University relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The University targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

(e) Spending Policy and How the Investment Objectives Relate to Spending Policy

The University has a policy of appropriating for distribution each year 5% of its endowment fund’s average fair value over the prior 36 months through the calendar year-end preceding the fiscal year in which the distribution is planned. In establishing this policy, the University considered the long-term expected return on its endowment. Accordingly, over the long term, the University expects its spending policy to allow its endowment to maintain the purchasing power of its endowment assets while providing growth through new gifts and excess investment return. If the spending appropriations for individual endowments are not able to be expended for the restricted or designated purpose or activity during the fiscal year, the unspent appropriations are returned to principal for reinvestment. The Investment Committee determines on an annual basis the prudence of spending funds related to an endowment that is considered to be underwater. Under the board approved endowment spending policy, the 2022 appropriation is \$5,530,470.

(10) Liquidity and Funds Available

The University considers all expenditures relating to fulfill its mission related activities as well as expenditures to support those activities as general expenditures. The University has a structure in place in which its financial assets, specifically its short-term investments, are available as its general expenditures

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

and liabilities come due. In addition, the University's cash flows have seasonal variations during the year attributable to tuition billing and has historically seen the lowest short-term investment balances at the June 30 fiscal year-end due to the tuition billing cycle. Notwithstanding the cyclical nature of the tuition billing cycle, the University operates with a balanced budget and anticipates collecting sufficient revenue to cover its general expenditures that are not funded by donor-restricted resources.

Financial assets are considered unavailable for general expenditures within one year when they are illiquid or not convertible to cash within one year, related to perpetual endowments, or because the University's Board of Trustees has created self-imposed limits on the assets for capital, plant, and other board-designated purposes. The University's Board has designated a portion of its long-term investments to function as endowment. These amounts without donor restrictions are invested for long-term appreciation and can be drawn upon if the board approves such action. Although student loans receivable are considered a financial asset, they are not considered to be available to meet general expenditures because repayment of these loans are intended to be used to make new loans.

The following table reflects the University's financial assets available to meet cash needs for general expenditures within one year and the University's financial assets available to meet cash needs for general expenditures when acted upon by the board:

	June 30	
	2021	2020
Financial assets:		
Cash and cash equivalents	\$ 16,140,069	18,377,852
Short-term investments	65,984,775	50,101,462
Student accounts receivable, net	1,423,341	2,094,145
Grants and other receivables, net	2,012,608	3,810,536
Contributions receivable, net	7,873,962	7,243,854
Student loans receivable, net	3,416,356	3,757,839
Liquid long-term investments, subsequent year's endowment spending under the board approved policy	5,530,470	5,244,290
Financial assets, excluding the liquid long-term investments not appropriated for spending, at year-end	102,381,581	90,629,978

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

	<u>June 30</u>	
	<u>2021</u>	<u>2020</u>
Less those unavailable for general expenditure within one year due to:		
Short-term investments board designated reserves for plant and capital	\$ (36,152,594)	(36,670,529)
Short-term investments board designated reserves for capital renewal and replacement	(2,212,958)	(2,152,164)
Short-term investments board designated reserves for loan funds	(956,245)	(1,029,256)
Student accounts receivable collectible beyond one year	(224,566)	(131,568)
Grants and other receivables with restrictions or collectible beyond one year	(182,632)	(203,258)
Contributions receivable with donor restrictions or collectible beyond one year	(6,892,532)	(6,784,787)
Student loans receivable, net	(3,416,356)	(3,757,839)
Liquid long-term investments, endowment spending unavailable for general expenditures	(693,020)	(681,130)
Springsteen Center cash	(5,999,974)	(907,754)
Springsteen Center contributions receivable	<u>(325,927)</u>	<u>(644,446)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 45,324,777</u>	<u>37,667,247</u>

	<u>June 30</u>	
	<u>2021</u>	<u>2020</u>
Financial assets available to meet cash needs for general expenditures within one year, upon action by the board:		
Long-term investments board-designated for endowment	\$ 53,916,846	40,056,923
Short-term investments board-designated reserves for plant and capital	36,152,594	36,805,088
Short-term investments board-designated reserves for capital renewal and replacement	2,364,450	2,152,164
Short-term investments board-designated reserves for loan funds	<u>956,245</u>	<u>1,029,256</u>
	<u>\$ 93,390,135</u>	<u>80,043,431</u>

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

(11) Related-Party Transactions

The relationship between the University and the Springsteen Center is defined in a Master Agreement, Financial Services Agreement, and Facilities Management Agreement. The Master Agreement specifies the purpose of the Springsteen Center and the terms of the creation and operation of the Center. The Financial Services Agreement specifies the administrative and management services the University will provide to the Center. The Facilities Management Agreement specifies the terms with respect to the creation and operation of the future facility that will house the Center. For the years ended June 30, 2021 and 2020 the University contributed approximately \$332,238 and \$104,606 in contributed services. Services provided included administrative, program and fundraising services to support the Springsteen Center operations.

(12) COVID-19

As a result of the coronavirus pandemic the University provided credits to students of \$4,749,790 for room and board, commuter meal plans and commuter parking fees for services the University could no longer provide for the remainder of the spring 2020 semester. In addition, during the fall 2020 semester the University provided credit to students of \$856,320 for room and board and parking fees.

For the years ending June 30, 2021 and 2020, the University was awarded coronavirus assistance of \$21,955,911 and \$4,935,299, respectively.

For the year ending June 30, 2021, the University received an allocation from the Higher Education Emergency Relief Fund II (HEERF II) established under the Coronavirus Response and Relief Supplemental Appropriations Act, 2021 (CRRSAA) and the Higher Education Emergency Relief Fund III (HEERF III) established under the American Rescue Plan Act of 2021. Both allocations of the HEERF II and HEERF III awards include funding to provide emergency aid to eligible students and to mitigate financial losses associated with COVID-19 disruptions to the University. In addition, the University received allocations from the State of New Jersey through the Office of the Secretary of Higher Education, Coronavirus Relief Fund I and II (CRF I and CRF II). The CRF I allocation was awarded to reimburse the University for personal protective equipment purchased as a result of the coronavirus. The CRF II allocation was awarded to the University to mitigate financial losses associated with COVID-19 disruptions. Finally, the University also received an allocation of the CARES Act passed through the Monmouth County Performing Arts Organization Coronavirus Relief Fund to purchase equipment to resume its theatre and arts performances safely.

For the year ending June 30, 2020, the University received an allocation from the Higher Education Emergency Relief Fund (HEERF) established under the CARES Act to provide emergency aid to eligible students and to mitigate the financial losses associated with COVID-19 disruptions to the University.

MONMOUTH UNIVERSITY

Notes to Consolidated Financial Statements

June 30, 2021

(with comparative financial information as of June 30, 2020)

The following is a summary of the federal, state and local assistance awarded to the University for the year ending June 30, 2021 and 2020:

	Amount Awarded	June 30, 2020 Expenditures	June 30, 2021 Expenditures	Remaining Balance at June 30, 2021
HEERF:				
Student Assistance	\$ 2,467,650	2,430,055	37,595	—
Institutional Assistance	2,467,649	2,430,055	37,594	—
HEERF II:				
Student Assistance	2,467,650	—	2,464,845	2,805
Institutional Assistance	4,904,326	—	4,904,326	—
HEERF III:				
Student Assistance	6,513,348	—	—	6,513,348
Institutional Assistance	6,511,377	—	6,509,582	1,795
Total HEERF	<u>25,332,000</u>	<u>4,860,110</u>	<u>13,953,942</u>	<u>6,517,948</u>
CRF I	95,179	—	95,179	—
CRF II	1,421,051	—	1,421,051	—
Passed through the Monmouth County				
Performing Arts Organization				
Coronavirus Relief Fund	42,980	—	42,980	—
Total Coronavirus Relief Fund	<u>1,559,210</u>	<u>—</u>	<u>1,559,210</u>	<u>—</u>
Total	<u>\$ 26,891,210</u>	<u>4,860,110</u>	<u>15,513,152</u>	<u>6,517,948</u>

During fiscal year 2021, the University recognized the remaining HEERF funds totaling \$75,189, HEERF II funds totaling \$7,369,171 and Coronavirus Relief Funds totaling \$1,559,210 in the consolidated statement of activities. The University expended \$6,509,582 of HEERF III institutional funds for lost revenue totaling \$6,296,671 and expenses to monitor and suppress coronavirus totaling \$212,911. The University is required to spend fifty percent of the total HEERF III award to provide emergency financial aid grants to students. As of June 30, 2021, the University did not expend any portion of the HEERF III student assistance. Therefore, the University has not recognized any grant revenue for the HEERF III institutional assistance as of June 30, 2021.

During fiscal year 2020, the University recognized a total of \$4,860,110 of HEERF revenue in the consolidated statement of activities.

(13) Subsequent Events

The University evaluated events subsequent to June 30, 2021 and through October 28, 2021, the date on which the consolidated financial statements were available to be issued, and determined there were no subsequent events required to be disclosed.