

Curriculum Vitae

ROY L. NERSESIAN

- EDUCATION 1961 - B.S. Physics, Rensselaer Polytechnic Institute
1971 - MBA, Harvard Business School
- EXPERIENCE 1961 - 1969 Officer, U.S. Navy
Last position Engineer Officer on Polaris submarine
- 1971 - 1973 Zapata Naess Shipping, Project analyst
- 1973 - 1976 Manufacturers Hanover Trust
Internal advisor to chief lending officer on shipping loans
- 1976-1985 and 1992-2006 Poten & Partners, Consultant in
Marine Transportation
- 1985 - present Leon Hess School of Business
Monmouth University
Professor in Management and Decision Sciences Department
Primary course: Operations Management
- 2000 - 2013 Adjunct at SIPA, Columbia University
Center on Global Energy Policy
Courses: Introductory Energy Course (2 years)
Energy Modeling and Marine Transportation (Oil/LNG) (13 years)
- STUDIES *Should Oil Companies Own Tankers?* Petroleum Intelligence
Weekly, 1992
Tanker Prospects, Poten & Partners, various years
Biofuels: Fuels of the Future? Energy Intelligence Research, 2008
- BOOKS *Ships and Shipping*, Pennwell Publications, 1981
Computer Simulation in Business Decision Making, Praeger, 1989
*Corporate Planning, Human Behavior, and Computer
Simulation*, Praeger, 1990
Computer Simulation in Financial Risk Management,
Praeger, 1991
Global Management Accounting, Praeger, 1993 Co-author
Computer Simulation in Logistics, Praeger, 1996 Co-author
Managing the Global Enterprise, Praeger, 1999 Lead author
Trends and Tools in Operations Management, Praeger, 2000
Corporate Financial Risk Management, Praeger, 2004
Energy for the 21st Century, M.E. Sharpe, 2007, 2nd Edition 2010
Energy Economics, Routledge, 2016

PALISADE
BOOKS

@RISK Bank Credit and Financial Analysis, Palisade, 2011 *Evolver Solutions for Business*, Palisade, 2011
RISKOptimizer for Business Applications, Palisade, 2011 *Energy Risk Management*, Palisade, 2013
Utility Risk Management, Palisade, 2019

PALISADE
STUDIES

Energy Minicourse, 2016
Integrating Renewables with Electricity Storage Using @RISK
www.palisade.com/cases/IntegratingRenewables.asp

Integrating Renewables with Electricity Storage
White Paper, 2016
[www.palisade.com/downloads/pdf/papers/
IntegratingRenewablesWithElectricityStorage_Nersesian_Palisade .pdf](http://www.palisade.com/downloads/pdf/papers/IntegratingRenewablesWithElectricityStorage_Nersesian_Palisade.pdf)

Financial Sustainability in the Oil Industry
White Paper, 2017
www.palisade.com/downloads/pdf/Nersesian_ForecastPalisade.pdf

Other Palisade White Papers listed on their website, 2020