

ROY L. NERSESIAN

EDUCATION 1961 - B.S. Physics, Rensselaer Polytechnic Institute
 1971 - MBA, Harvard Business School

EXPERIENCE 1961 - 1969 Officer, U.S. Navy
 Last position Engineer Officer on Polaris submarine

 1971 - 1973 Zapata Naess Shipping - Project analyst

 1973 - 1976 Manufacturers Hanover Trust
 Internal advisor to chief lending officer on shipping loans

 1976 - 1985 & 1992 - present
 Poten & Partners - Maritime consultancy

 1985 - present School of Business, Monmouth University
 Associate Professor in Management Department
 Courses: Operations Management, Logistics Management

 2000 - present CEMTPP, Columbia University
 U6325 Quantitative Methods in Energy Business and Analysis
 U6627 Marine Energy Transportation Technology, Economics and
 Politics

STUDIES Should Oil Companies Own Tankers? Petroleum Intelligence
 Weekly, 1992
 Tanker Prospects (various years), Poten & Partners
 Biofuels: Fuels of the Future, Energy Intelligence Services, 2008

BOOKS Ships and Shipping, Pennwell Publications, 1981
 Computer Simulation in Business Decision Making, Praeger, 1989
 Corporate Planning, Human Behavior, and Computer Simulation,
 Praeger, 1990
 Computer Simulation in Financial Risk Management, Praeger, 1991
 Global Management Accounting, Praeger, 1993 Co-author
 Computer Simulation in Logistics, Praeger, 1996 Co-author
 Managing the Global Enterprise, Praeger, 1999 Lead author
 Trends and Tools in Operations Management, Praeger, 2000
 Corporate Financial Risk Management, Praeger, 2004
 Energy in the 21st Century, M.E. Sharpe, 2007

TRAINING
MANUALS @Risk, RiskOptimizer, Evolver, What's Best available through
 Palisade Corp.