



MONMOUTH UNIVERSITY

LEON HESS
BUSINESS SCHOOL

**Business Council
2023 Membership Directory**



Established 1956
West Long Branch, NJ 07764

International AACSB Accreditation Since 1999

Leon Hess Business School Staff

Raj Devasagayam, PhD	Dean
Gilda Agacer, PhD	Associate Dean
Janeth Merkle, DBA, MBA	Assistant Dean for Student Engagement
Sharon M. Hartmann	Assistant to the Dean
Richard L. Ricciardi	Corporate Relations Officer

MONMOUTH UNIVERSITY

LEON HESS BUSINESS SCHOOL

400 Cedar Ave.

West Long Branch, NJ 07764

732.571.3400

www.Monmouth.edu/business-school/business-council/

Mission Statement

The Business Council consists of established business professionals with a common interest in Monmouth University and the Leon Hess Business School. These business professionals volunteer their time, talents and resources towards supporting the success of students and transition into careers of their choice.

The purpose of the Business Council is to provide support and advice to the Dean of the Leon Hess Business School on matters relating to academic programs, student development, societal impact and strategic planning. The Business Council is chartered with five primary functions:

1. Providing the University with a source of practical business experience and expertise across diverse industries.
2. Advising on curriculum and learning approaches that best prepare students with the knowledge and skills desired in the marketplace.
3. Providing mentoring, training, experiential learning opportunities, internships and hiring opportunities.
4. Providing financial support for continuous faculty development and supporting fund raising efforts for Leon Hess Business School.
5. Developing the availability and use of the Leon Hess Business School as an educational and advisory resource to the business community.

Leon Hess Business Council Officers

Executive Officers

Deb Clay - Chair
Ken Young - Vice Chair
Thomas Cardinale - Treasurer

Steering Committee

Natasha Chandler '92 '96M
John DiNapoli
Raymond Klose '77
Gloria Nilson
William MacDonald '77
Joseph Rice '81
Richard Ricciardi '86M
Dr. Janeth Merkle '06M - *Ex Officio*
Dr. Raj Devasagayam - *Ex Officio*



Deb Clay, Chair, and Ken Young, Vice Chair

Leon Hess Business Council Events

Yearly Events

Beta Gamma Sigma Business School Honor Society Dinner
Distinguished Business Leader's Dinner

Quarterly Events

Full Membership Meetings
Steering Committee Meetings
Executive Mentor Program Events

Social Events

Kislak Real Estate Institute Golf Outing
Monmouth University Men's Basketball Games
Monmouth Park Racetrack - "Day at the Races"
Summer Social & Recognition Event



"Day at the Races" Summer 2022

Jemal J. Beale



Phone: (908) 309-7877

Email: jemal.beale@apexsolgroup.com

Business Council Member Since: 2021

Education: Kean University - Bachelors of Arts, Masters of Pubic Administrations | US Army War College - Master of Strategic Studies | Rutgers University - Doctor of Business Administration

Professional Experience: President, Managing Partner, Apex Solutions Group LLC

Industry Experience: Academic, Educational Services, Government Services (including Military), Professional Services, Management Consulting, Real Estate

Area of Expertise: Management & Operations

Glenn Bellomy '83



Phone: (732) 259-4953

Email: gbellomy@withum.com

Business Council Member Since: 2010

- *Faculty Support Committee*

Education: Monmouth University - Bachelor of Science in Business Administration/ Accounting

Professional Experience: Partner & Practice Leader Consumer Products Services Group at Withum

Industry Experience: Professional Services, Accounting

Certifications: Certified Public Accountant (CPA)

Area of Expertise: Accounting

Tom Cardinale '97



Phone: (732) 243-7457

Email: thomas.cardinale@eisneramper.com

Business Council Member Since: 2012

- *Treasurer*
- *Steering Committee*
- *Chair, Budget & Finance Committee*

Education: Monmouth University - Bachelor of Science in Business Administration/Accounting | Florida Atlantic University - Masters in Taxation

Professional Experience: Tax Partner at EisnerAmper LLP

Industry Experience: Professional Services, Accounting

Certifications: Certified Public Accountant (CPA)

Area of Expertise: Accounting, Strategic Planning

Brian Carolan



Phone: (732) 239-2832

Email: brian-carolan@outlook.com

Business Council Member Since: 2022

Education: Vilanova University - Bachelor of Science in Accounting |
NYU - Master of Business Administration in Finance

Professional Experience: Chief Financial Officer at SailPoint

Industry Experience: Financial Services, Technology

Certifications: Certified Public Accountant (CPA)

Area of Expertise: Accounting

Natasha Chandler '92 '96M



Phone: (908) 625-5913

Email: natasha.chandler@comcast.net

Business Council Member Since: 2019

- *Steering Committee*
- *Chair, Faculty Support Committee*

Education: Monmouth University - Bachelor of Science in Business Administration/Marketing, Columbia University-Master of Business Administration & Master of Arts in Organizational Psychology

Professional Experience: Senior Partner at Korn Ferry Consulting, Former CEO Chandler Consulting Group, Former VP Human Resources Honeywell, Former Executive Director Merck

Industry Experience: Energy, Manufacturing, Pharmaceutical & Life Sciences, Professional Services, Management Consulting, Consumer Products

Certifications: Executive Coach, Six Sigma Master Black-Belt

Area of Expertise: Human Relations, Management & Operations, Marketing, Strategic Planning, Business Development, Sales, Entrepreneurship

Deb Clay



Phone: (732) 770-1608

Email: darpertclay@gmail.com

Business Council Member Since: 2020

- *Business Council Chair*
- *Steering Committee*
- *Faculty Support Committee*

Education: University Rhode Island - Bachelor of Arts

Professional Experience: Board of Trustees at Goehring & Rosencwajg Natural Resources Fund, Former Vice President of Technology at New York Life, Former Head of Global Program Management at Hess Corporation

Industry Experience: Energy, Management Consulting, Retail, Technology, Financial Services

Certifications: Strategic Program Management (PMP), Agile Program Management, Technology Business Management

Area of Expertise: Strategic Planning, Entrepreneurship, Management & Operations, Marketing, Technology

Alex Daudier '14



Phone: (732) 310-4049

Email: adaudier@xelaadvisory.com

Business Council Associate Member Since: 2017

- *Student Engagement Committee*

Education: Monmouth University - Bachelor of Science in Business Administration/Finance | Western Governors University - Masters in Business Administration | Liberty University - Doctor of Business Administration in Finance (Candidate)

Professional Experience: Principal Owner, Xela Advisory Services

Industry Experience: Professional Services, Management Consulting, Professional Services, Accounting, Pharma, Life Sciences

Area of Expertise: Accounting, Corporate Finance, Strategic Planning

Jeremy Deck



Phone: (609) 358-2612

Email: jeremy.deck@usi.com

Business Council Member Since: 2023

Education: University of North Carolina at Pembroke - Bachelor of Science in Business Administration, Concentration in Management | Darla Moore School of Business - Master of Business Administration and Management with focuses in International Business & Analytics

Professional Experience: Vice President at USI Insurance Services, Former Account Manager at Empire BlueCross Blue Shield, Former Food Service Director at United States Military Academy at West Point

Industry Experience: Government Services (including Military), Financial Services

Certifications: Life, Accident, and Health Agent/Broker

Area of Expertise: Data & Analytics, Insurance, Supply Chain, Management & Operations

John DiNapoli



Phone: (856) 489-9804

Email: john.dinapoli@spencer-ryan.com

Business Council Member Since: 2015

- *Steering Committee*
- *Faculty Support Committee*
- *Membership Committee*

Education: Gettysburg College - Bachelors of Arts in Math & Philosophy | Rutgers University - Master of Business Administration | US Army War College - Master of Arts in Strategic Studies

Professional Experience: President at Spencer Ryan, LLC, Brigadier General in Army National Guard (Retired)

Industry Experience: Government Services (including Military), Pharmaceutical & Life Sciences, Professional Services, Management Consulting, Real Estate, Academic, Educational Services

Certifications: Author, Speaker, Commercial Helicopter Pilot,

Area of Expertise: Entrepreneurship, Management & Operations, Strategic Planning

Philip Dunn '05



Phone: (609) 760-8037

Email: philip.dunn@alliant.com

Business Council Member Since: 2011

- *Membership Committee*

Education: Monmouth University, Bachelor of Arts in Political Science

Professional Experience: Senior Vice President at Alliant Insurance Services

Industry Experience: Financial Services

Certifications: Chartered Property Casualty Underwriter (CPCU)

Area of Expertise: Insurance, Business Development, Sales

Philip Forlenza, Esq.



Phone: (732) 741-3900

Email: pforlenza@ghclaw.com

Business Council Member Since: 2018

- *Membership Committee*

Education: Georegtown University - Bachelor of Science in Finance |
Fordham Law School - Doctor of Jurisprudence

Professional Experience: Partner at Giordano, Halleran & Ciesla, P.C.

Industry Experience: Professional Services, Corporate Law

Area of Expertise: Corporate Finance

Rick Gumina '06



Phone: (732) 385-3515

Email: richard.m.gumina@morganstanley.com

Business Council Member Since: 2020

Education: Monmouth University - Bachelor of Science in Business Administration/Finance & Marketing

Professional Experience: Corporate Retirement Director, Vice President Wealth Management, Financial Advisor at Morgan Stanley, Former Portfolio Management Associate at Morgan Stanley, Former Investment Research Analyst at Smith Barney

Industry Experience: Financial Services

Certifications: Qualified Plan Financial Consultant, Chartered Retirement Plans Specialist, Nationwide Mortgage Licensing System

Area of Expertise: Financial Planning, Marketing

Karl Gordinier '62



Phone: (732) 672-1505

Email: kdgonch@aol.com

Business Council Member Since: 2000

- *Emeritus Member*

Education: Monmouth University - Bachelor of Science with a focus in Biology

Professional Experience: Former President, Gordinier Resource Management

Jason Horowitz '14 '15M



Phone: (845) 323-9177

Email: jason@triforcecre.com

Business Council Associate Member Since: 2022

Education: Monmouth University - Bachelor of Science in Business Administration with a Concentration in Real Estate, Master of Business Administration

Professional Experience: Broker of Record, Triforce Commercial Real Estate LLC., Principal, Big Dreams Property Holdings LLC., Producer, Safe Harbour Group, LTD., Property Manager H.S.C. Management Corporation

Industry Experience: Real Estate, Insurance

Certifications: NYS Real Estate Broker, NYS Property & Casualty Insurance Broker Commercial & Investment Real Estate Certification,

Area of Expertise: Real Estate, Insurance, Entrepreneurship

Sheldon Horowitz



Phone: (914) 523-2731

Email: Sheljoi@optonline.net

Business Council Member Since: 2010

- *Executive in Residence*
- *Faculty Support Committee*
- *Student Engagement Committee*

Education: Ithaca College Bachelors in Personnel Administration & Labor Relations

Professional Experience: First Vice President, Safe Harbour Group

Industry Experience: Financial Services, Real Estate

Area of Expertise: Entrepreneurship, Insurance

Raymond Klose '77



Email: raymond@kloseassociates.com

Business Council Member Since: 2018

- *Monmouth University Board of Trustees*
- *Leon Hess Business School Dean's Advisory Council*
- *Business Council Steering Committee*

Education: Monmouth University - Bachelor of Science in Business Administration

Professional Experience: Founder & President Klose Associates, Inc, Global Designers of 3D Marketing & Experiential Exhibits

Industry Experience: Advertising & Marketing, Commercial Real Estate Development

Area of Expertise: Advertising, Marketing, Commercial Real Estate, Development & Management, Entrepreneurship

Russell Kommer



Phone: (914) 772-0907

Email: russell.kommer@eswassoc.com

Business Council Member Since: 2018

Education: Gettysburg College - Bachelor of Arts

Professional Experience: Executive Director at eSoftware Associates, Inc., Former Chairman of the Board at Video Signature, LLC, Former CEO at Legal Data Corporation

Industry Experience: Technology, Academic, Educational Services

Area of Expertise: Business Development, Sales, Data & Analytics

Jonathan Leifer



Phone: (941) 266-7245

Email: jleifer@diversifiedproperties.com

Business Council Member Since: 2022

- *Faculty Support Committee*

Education: Massachusetts Institute of Technology - Bachelor of Science in Urban Planning and Real Estate | Johns Hopkins University - Master of Science in Real Estate

Professional Experience: Director of Acquisitions & Development at Diversified Properties, Former Head of Real Estate at Bowery Farming

Industry Experience: Real Estate, Manufacturing

Area of Expertise: Commercial Real Estate & Development

William MacDonald '81



Phone: (732) 604-8395

Email: william.macdonald@pnc.com

Business Council Member Since: 2014

- *Steering Committee*
- *Faculty Support Committee*
- *Membership Committee*

Education: Monmouth University - Bachelor of Science in Finance

Professional Experience: Senior Vice President/Group Manager/Commercial Banking/PNC Bank

Industry Experience: Financial Services

Area of Expertise: Business Development, Sales, Management & Operations

Erin Moran '03M



Phone: (732) 673-0773

Email: erin.moran@jll.com

Business Council Member Since: 2022

- *Membership Committee*

Education: Boston College - Bachelor of Arts | Monmouth University - Master of Business Administration

Professional Experience: Vice President of Brokerage, Office Leasing at JLL, Former Vice President of Leasing at Mack-Cali Realty Corporation

Industry Experience: Real Estate

Certifications: Kislak Real Estate Institute Certification & Licensed NJ Real Estate Salesperson

Area of Expertise: Commercial Real Estate & Development

Christine Nadramia '10 '11M



Phone: (732) 407-9237

Email: christinedignon@gmail.com

Business Council Associate Member Since: 2017

Education: Monmouth University -Bachelor of Science in Business Administration/Accounting, Masters in Business Administration

Professional Experience:

Accounting Manager at Iberia Foods, Former Senior Accountanta US Beverage Packers/Arizona Beverages, Former Accountant at Shore Point Distributing

Industry Experience: Professional Services, Accounting

Area of Expertise: Accounting

Gloria Nilson



Phone: (908) 461-8152

Email: gloria.nilson@foxroach.com

Business Council Member Since: 2000

- *Steering Committee*
- *Faculty Support Committee, Faculty Grant Program Lead*

Education: Goucher College - Bachelor of Arts in Psychology

Professional Experience: Founder and President of Gloria Nilson Realtors for 25 years. Now Associate Broker at Berkshire Hathaway Fox & Roach Realtors, Board Member Monmouth Medical Foundation, Monmouth Museum, and Monmouth Conservation

Industry Experience: Real Estate

Certifications: NJ Licensed Real Estate Broker, Accredited Buyer's Representative, Certified Real Estate Brokerage Manager, Certified Relocation Professional, Short Sales and Foreclosure Resource, Seniors Real Estate Specialist

Area of Expertise: Entrepreneurship, Human Relations, Strategic Planning, Marketing

Jeana Piscatelli '01 '02M



Phone: (732) 996-3524

Email: piscatellij@yahoo.com

Business Council Member Since: 2005

- *Chair, Monmouth University Board of Trustees*
- *Board Member, Bruce Springsteen Archives & Center for American Music*

Education: Monmouth University - Bachelor of Science in Business Administration, Master of Business Administration in Accounting & Finance

Professional Experience: Head of Treasury at Ocean First Bank

Industry Experience: Financial Services, Technology, Academic & Educational Services

Area of Expertise: International Business, Management & Operations, Strategic Planning, Marketing, Corporate Finance, Data & Analytics, Business Development, Sales

Nicole Puccio '16 '17M



Phone: (732) 865-0377

Email: nicpucc@gmail.com

Business Council Associate Member Since: 2021

- *Communications & Events Committee*

Education: Monmouth University - Bachelor of Science in Business Administration/Management, Marketing & Decision Sciences, Master of Business Administration

Professional Experience: Brand Marketing Senior Specialist at Volvo Car USA

Industry Experience: Automotive

Area of Expertise: Marketing, Social Media

Richard Ricciardi '86M



Phone: (732) 319-5113

Email: richardlricciardi@gmail.com

Business Council Member Since: 2010

- *Steering Committee*
- *Chair, Membership Committee*

Education: Boston University - Bachelor of Arts | Monmouth University - Master of Business Administration

Professional Experience: Corporate Relations Officer at Monmouth University Leon Hess Business School, Former Manager of State Government Affairs at 3M Corporation, Pharmaceutical Division

Industry Experience: Pharmaceutical & Life Sciences

Certifications: Six Sigma Certification

Area of Expertise: Business Development, Sales

Joseph Rice '86



Phone: (732) 614-7767

Email: joparice17@gmail.com

Business Council Member Since: 2011

- *Steering Committee*
- *Chair, Student Engagement Committee*

Education: Monmouth University - Bachelor of Science in Business Administration/Marketing & Management

Professional Experience: Senior Director at Cardcash

Industry Experience: Financial Services, Consumer Products, Retail

Area of Expertise: Business Development, Sales

Nick Scarabino



Phone: (917) 912-7700

Email: nscarab@verizon.net

Business Council Member Since: 2023

Education: Pace University Lubin School of Business - Bachelor of Business Administration, Concentration in Finance

Professional Experience: Managing Director of Corporate & Investment Bank Escrow Services at JPMorgan Chase

Industry Experience: Financial Services

Area of Expertise: Business Development, Sales

Christine Schaeffer



Phone: (914) 260-4224

Email: cpaschaeffer@gmail.com

Business Council Member Since: 2022

- *Student Engagement Committee*

Education: New York University - Bachelor of Science

Professional Experience: Senior Director of Strategy & Operations, Enterprise Applications & Platforms at Bristol Myers Squibb

Industry Experience: Consumer Products, Media, Entertainment, Pharma, Life Sciences, Technology

Area of Expertise: Strategic Planning, Management & Operations, Business Development, Sales

Pooja Shah '19



Phone: (845) 978-4019

Email: Poojapshah29@gmail.com

Business Council Associate Member Since: 2023

- *Communication and Events Committee*

Education: Monmouth University - Bachelor of Business Administration/Accounting

Professional Experience: Content Accountant, Spotify

Industry Experience: Professional Services, Accounting

Certifications: Certified Public Accountant (CPA)

Area of Expertise: Accounting

Lawrence Shapiro, Esq.



Phone: (732) 492-5896

Email: lhs@ansellgrimm.com

Business Council Member Since: 2017

Education: Pennsylvania State University | Dickenson School of Law -
Doctor of Jurisprudence

Professional Experience: Partner at Ansell Grimm & Aaron, PC

Industry Experience: Law, Academic & Educational Services

Certifications: New Jersey Bar Association

Area of Expertise: Corporate Law

Michael Troy II '10



Phone: (732) 221-9015

Email: mtroy@troylines.com

Business Council Member Since: 2022

- *Student Engagement Committee*

Education: Monmouth University - Bachelor of Science/Management

Professional Experience: Chief Development Officer at Troy Container Line, Founder and Chief Dev Officer of COTA Logistics

Industry Experience: Professional Services, Management Consulting, Transportation, Shipping

Certifications: Stanford Executive Education, University of Pennsylvania Wharton Executive Education

Area of Expertise: Business Development, Sales, Entrepreneurship, International Business, Management & Operations, Marketing, Strategic Planning, Supply Chain

Anthony Vazzana '16 '17M



Phone: (732) 710-8115

Email: avazz2210@gmail.com

Business Council Member Since: 2023

Education: Monmouth University - Bachelor of Science in Economics & Finance, Master of Business Administration

Professional Experience: Sales & Finance Planning Manager at Kind Snacks, Inc., Former Associate Manager of Customer Planning and Commercial Finance at Danone North America, Former Financial Cost Analyst at Nestle, Inc.

Industry Experience: Consumer Products, Financial Services, Manufacturing

Certifications: Certified International Auditor - ISO

Area of Expertise: Corporate Finance, Data & Analytics, Business Development, Sales, Strategic Planning, Supply Chain, Management & Operations

Ryan Wetzel '18



Phone: (732) 804-8799

Email: RMWetzel@Fedins.com

Business Council Member Since: 2023

Education: Monmouth University - Bachelor of Science in Economics & Finance

Professional Experience: District Marketing Manager at Federated Insurance

Industry Experience: Financial Services

Area of Expertise: Business Development, Sales, Management & Operations, Insurance

Jay Whalen



Phone: (908) 451-2006

Email: jaywhalen@commvault.com

Business Council Member Since: 2023

Education: Rutgers University - Bachelor of Science in Accounting |
Seton Hall University - Master of Science in Professional Accounting

Professional Experience: Vice President of Finance & Chief Accounting Officer at Commvault, Former Corporate Controller at Commvault, Former Audit Senior Manager at Deloitte & Touche

Industry Experience: Technology

Certifications: Certified Public Accountant (CPA - Inactive)

Area of Expertise: Corporate Finance

Ken Young



Phone: (908) 902-2288

Email: kenconsultantmail@yahoo.com

Business Council Member Since: 2020

- *Executive in Residence*
- *Vice-Chair, Business Council*
- *Chair, Communication & Events Committee*

Education: Columbia University - Master of Science in Engineering and Applied Science

Professional Experience: Professional Experience: Former Technology Consulting Executive at First Derivatives, Former Senior VP Director o North American Consulting at Detica Consulting , Former Managing Director o U.S. Consulting at a Technology Solutions Company, Former Vice President of Financial Services Consulting at Accenture - Project Manager

Industry Experience: Financial Services, Professional Services, Management Consulting, Technology

Area of Expertise: Business Development, Sales, Data & Analytics, Entrepreneurship, International Business, Strategic Planning

Andrew Young '02



Phone: (732) 853-5604

Email: ayoung@coreandmoretechnologies.com

Business Council Member Since: 2020

- *Communication & Events Committee*

Education: Monmouth University - Bachelor of Arts Political Science, Computer Science Minor

Professional Experience: Core & More Technologies

Industry Experience: Consumer Products, Pharmaceutical & Life Sciences, Real Estate, Technology

Certifications: Electronics and Computer Technology (Cittone Institute 1997), IBM Advanced Application Developer (2004), Google Certifications (2010)

Area of Expertise: Marketing, Entrepreneurship, Data & Analytics, Strategic Planning



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Business Council History

The Business Council was formed in 1985 by a group of local and regional business executives with the intent to assist the Leon Hess School of Business in preparing students for successful transition into professional careers by establishing and maintaining relevant business curriculum and increasing experiential learning opportunities. The Council was established to stimulate an ongoing relationship between business professionals, the community and the Leon Hess Business School.

Founding members were Arthur F. Kelly Jr., Charles W. Ritscher '59 and Paul W. Corliss.

Past Chairs

Arthur F. Kelly Jr. 1988-1992

Sheldon Drucker 1992-1994

Paul Corliss 1994-1998

Charles Ritscher 1998-2000

Gloria Nilson 2000-2002

Karl Gordinier 2003-2005

James S. Vaccaro III 2005-2007

James Ferris 2007-2009

Joseph Adelhardt 2009-2010

Jeana Piscatelli 2010-2013

Richard L. Ricciardi 2013-2015

Deb Mannix 2015-2017

William MacDonald 2017-2019

General John DiNapoli 2019-2022



MONMOUTH
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LEON HESS
BUSINESS SCHOOL

The Gloria Nilson “Mark of Distinction” Award

2022 Award Recipients

Karl Gordinier

Richard Ricciardi

2021 Award Recipients

Gloria Nilson

William MacDonald

This is an award given to Business Council members who have gone above and beyond in their service to the Business Council and students of the Leon Hess Business School.

Gloria Nilson, a former Chair of the Leon Hess Business Council, built her career in real estate while also helping others. The community pillar who has given so much to Monmouth University and its students over the years was honored with an award named after her legacy of distinguished service.

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