

<b>Job Title:</b>	Commercial Real Estate (CRE) Broker / Agent		
<b>Location:</b>	Parsippany, New Jersey	<b>Date Posted:</b>	August 1, 2011
<b>Applications Accepted By: W. Joshua Levering, SIOR, Senior Vice President</b>			
<b>Fax:</b> (973) 463-1312 <b>E-mail:</b> <a href="mailto:mperez@NAIhanson.com">mperez@NAIhanson.com</a> <b>Subject Line:</b> CRE Brokerage - Parsippany <b>Attention:</b> Joshua Levering, SIOR, Senior Vice President <b>Our Website:</b> <a href="http://www.naihanson.com">http://www.naihanson.com</a>		<b>Mail:</b> Attn: Joshua Levering, SIOR Senior Vice President NAI JAMES E HANSON 10 Lanidex Plaza West Parsippany, NJ 07054	
<b>Job Description</b>			
<p>We are seeking recent college grads to begin a career in the professional and dynamic industry of Commercial Real Estate. We are hiring persons to assist senior brokers with their clients and overall business activities while gaining an understanding of many of the various aspects of CRE brokerage. Your first undertaking will be learning the trade with direct mentoring by senior management and brokers. Responsibilities include active participation with exclusively representing clients and customers of the firm in their property needs including; selling, leasing, acquiring, managing, valuing and all other necessary aspects of our clients' needs. Senior management and senior brokers representing the interests of our clients' will take on all responsibilities of training you for long term success.</p> <p>Our sales persons must professionally represent the company's broad interests in real estate matters from a brokerage perspective. A very comprehensive understanding of sales, acquisitions, leasing, subleasing, property management, tax issues, disposition and other cutting edge aspects of CRE will be gained. The goal is a long term career with unlimited income potential. Being new in the business you will experience buyers and sellers transacting within their specialties. Often, you will assist in searching for new sites or acquire new space to lease.</p> <p>Our need is for a person who does not get intimidated by 60-hour work weeks, is capable of effective goal setting (conversion of goals to a daily Business Plan and effective execution of that Plan), and most important, one who understands the need for becoming an expert in their field where the competition is fierce based on the monetary awards available.</p> <p><i>NAI James E. Hanson has been in this industry for over 50 years. As a broker in our company, you will be able to take advantage of cutting-edge software and hardware supported by a complete in-house administrative and marketing staff.</i></p>			